AND DIGITAL CONTENT CONSUMPTION HABITS

2020





















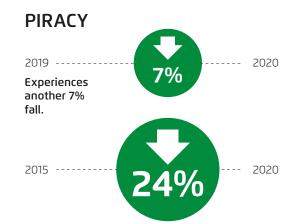




In Spain, each time users access less to illegal contents, although piracy continues at high levels, giving a break to spread legal offer.

In 2020, the number of Illegal contents to which public accessed was 5,239 billion, which represents a decrease of 7% compared to 2019, and an accumulated fall since 2015 of 24%.

The damage caused to the sector reached 2,416 billion euros. The Public Purse stopped receiving 682 million euros and with this amount, there could have been created 130,318 direct and indirect jobs.





Access to contents

In 2020 there was an overall increase in legal digital consumption across all industries, except for press, magazines and football.



MUSIC

in physical or digital format

Increase legal digital access and illicit descends. Increasing of legal digital consumption is due largely to the rise of access to streaming audio services.







FILMS

in physical or digital format.

The legal consumption of movies increases and the illegal consumption decreases.





VIDEOGAMES

Piracy consumers in digital format.

The illegal consumption of video games is maintained and legal consumption increases





BOOKS

in digital format.

The legal and illegal consumption of books is maintained.





SERIES

in physical or digital format.

The legal consumption of series increases and the illegal consumption decreases.





FOOTBALL

Piracy consumers in digital format.

Football consumption through illegal channels increases and legal consumption decreases.









MAGAZINES

13%

The illegal consumption of press and magazines in digital format triples the legal one.



SCORES

Piracy consumers











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- 2 —

Illegal digital access



3 — Illicit access in terms of age of content

4 — Lost profit in industry due to the effect of piracy

Most of the consumed contents are new releases in all the industries.		Would buy physical	Would buy online	TOTAL	Increase the value	
MUSIC	29% Less	s than a month since its release	15	468	482	154%
FILMS	26% whi	ile the film is shown in cinemas	189	133	322	86%
VIDEOGAMES	25% First	it three months since its release	58	147	205	16%
BOOKS	24% From	m release to one month later	82	158	240	10%
FOOTBALL				231	231	20%
SERIES	26% Dun	ring the TV broadcast of the series		138	138	24%
PRESS	66% From	m release to one month later	191	154	345	30%
MAGAZINES	60% From	m release to one month later	220	205	426	71%
SCORES	28% From	m release to one month later		28	28	

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Consequences for employment

CURRENTLY

THE CONTENT INDUSTRIES WHO ARE MEMBERS OF THE COALITION **EMPLOY IN SPAIN**

89,598

447,990 INDIRECT WORKERS

WITHOUT PIRACY

+24%

It is estimated that one direct job can generate five indirect jobs

NEW POSITIONS GENERATED IN A SCENARIO WITHOUT PIRACY

108,598

INDIRECT WORKERS

There could have been created 21,720 direct and about one hundred thousand indirect jobs.

NEW JOBS

6 -

Public funds cease to receive...

	New jobs	Salary applied*	Rate applied	TOTAL
Social Security	21,720	23,647	38.9%	200
IRPF	21,720	23,647	11.5%	59
TOTAL				259
VAT				424

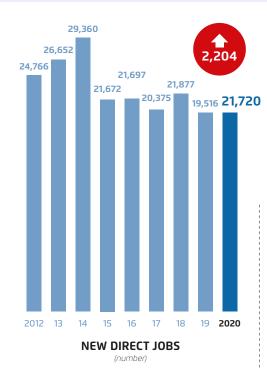
(*) Average salary applied over GfK estimation based on data from the Annual Survey of Structural Salaries from INE. The Public Funds stopped receiving 682 million euros.

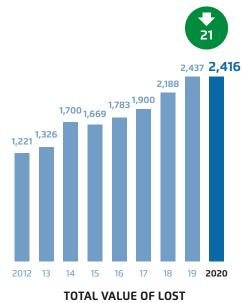
MILLONS OF EUROS

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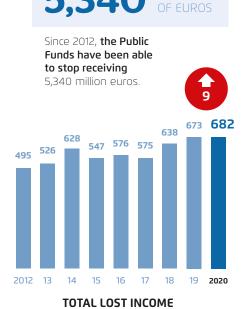
MILLIONS OF EUROS TOTAL LOST **INCOME IN PUBLIC FUNDS**

Impact of piracy





PROFIT DUE TO PIRACY (millions of euros)



IN PUBLIC FUNDS

(millions of euros)

3

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Cultural contents and entertainment offers



76% It has been important to access to cultural contents and entertainment offers during the state of alarm and the pandemic restrictions.

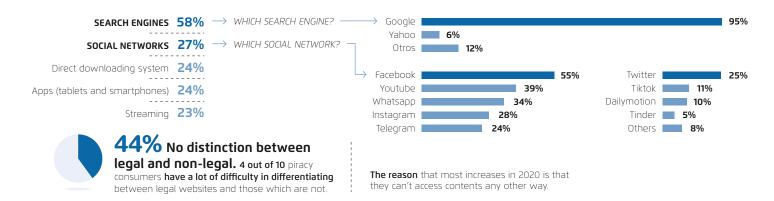


64% There is enough legal offer



61% Cultural and entertainment creators and industries are a strategic sectors for the country economy and employment

How do they access illicit contents?



How illicit portals are financed?

7 out of 10 users who have acceded illicit contents had to register as a user. 5 out of 10 distrust these portals when they have to give information. 9 out of 10 users had been asked to accept cookiest.

DID THEY HAVE TO **REGISTER AS AN USER?**

In most /

No, I didn't have to register WHAT DETAILS DID THEY HAVE TO PROVIDE?

Email

auestionnaire

58% Telephone WHAT DEGREE OF CONFIDENCE GIVES YOU TO PROVIDE THIS INFORMATION?

> Little / No Confidence

> > 24% Pretty confident

30% Much confident

SOURCES OF INCOME

Virtually all of the illegal content portals have advertising.



WHEN YOU ACCESS TO THESE CONTENTS DO THEY HAVE ADVERTISING?

92% yes



ADVERTISING THEY RECALL

Betting websites /



HAS PAID FOR THE CONTENT DOWNLOADED IN THESE PAGES?

Tutorials to learn how to download content



40% YES

18% Download content

7% Get / use platforms **15%** Both

The most used are to show how to download films and series.

EOUIPMENT

28% Has IPTV decoder

21% You have accesed a VPN for personal use



CONTENT PORTAL

57% of those who access free digital content has tried to access content but it was closed / no longer existed.

Effectiveness of measures against piracy

8 out of 10 consider that the most effective measures against piracy are blocking websites with illicit contents, followed by sanctions to internet providers.

EFFECTIVENESS OF MEASURES AGAINST PIRACY



79% Blocking or not allowing access to websites with illicit contents.