

Stream-ripping:

How it works and its role in the UK music piracy landscape

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IPO Foreword



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Responding to rapidly emerging issues and behaviours needs two key elements: a good understanding of the subject through an independent and robust evidence base and effective partnership. I am delighted therefore that the first report I am publishing as the new Chief Executive of the Intellectual Property Office (IPO) demonstrates both these elements. The IPO, in partnership with *PRS for Music*, commissioned Incopro and TNS/Kantar to deliver a robust and independent piece of research into "stream ripping". This is a first for the IPO in terms of joint working with an industry partner and brings an invaluable and independent perspective. I would like to thank *PRS for Music* for their constructive and collaborative approach to this project.



Intellectual Property is at the heart of the creative process, but in order to develop an IP framework that encourages and stimulates innovation, whilst supporting an effective enforcement regime it is important that we have the evidence. This research combines both market analysis alongside consumer behaviours to deliver an insight into a relatively new technological form of infringement. It is a marker to inform Government and industry approaches to educating the consumer, whilst also highlighting the need for industry to be on the front foot in developing new and accessible models for accessing content.

I hope this is just the beginning of a renewed engagement with our industry partners. Building a body of research that is independent, robust, and accessible is key to building trust in data and evidence. If we can continue to develop partnership working such as this, we can maximise resources, we can avoid duplication and we can ensure that research in the hotly contested area of intellectual property meets the standards that we in the IPO set ourselves.

Tim Moss, Chief Executive
Intellectual Property Office

PRS for Music Foreword



Digital technologies have driven enormous change in the cultural and creative sectors over the last decade, bringing both great opportunities and challenges for rightholders. One such challenge in the shift from physical to online has been the growth of piracy, particularly of musical works. In the 2005 alone it was estimated that nearly 20 billion songs¹ were illegally swapped or downloaded via sites such as PirateBay or Kazaa. These 'Peer-to-Peer' sites were not, as they would have us believe, simply individuals in their bedrooms but also big businesses generating significant revenues for their operators. In 2012 *PRS for Music*, in partnership with Google, published research setting out the six business models for copyright infringement, highlighting the role of advertising and payment providers in funding pirate sites. The findings of this report were instrumental in establishing both the 'follow-the-money' enforcement strategy and the subsequent PIPCU 'Operation Creative' initiative.



Of course, in the digital market few things remain stationary for very long and the decline in the music download market has seen a comparable decline in 'Peer-to-Peer' copyright infringement. Indeed, streaming was heralded by many as the solution to piracy as it offered consumers 'free at the point of access' services. The transition to streaming has not, however, diminished the demand for ownership of musical works; specifically amongst consumers without access to temporary downloads provided by subscription streaming services. Stream-ripping services have grown out of this demand and, if left unchallenged, risk significant harm to the value of the creative sectors, as they undermine one of the key drivers for consumers transitioning from ad-funded to subscription services.

While the music industry has long been aware of the emergence of stream-ripping services, to date too little research has been conducted into understanding how they function, their business models and the reasons consumers choose to use them. This research is intended to begin to fill that void, to educate the industry and policymakers alike.

I hope that it will provide the basis for a renewed and re-focused commitment to tackling online copyright infringement. The long term health of the UK's cultural and creative sectors is in everyone's best interests, including those of the digital service providers, and a co-ordinated industry and government approach to tackling stream ripping is essential.

A handwritten signature in black ink, appearing to read 'Robert Ashcroft', written over a light grey circular background.

Robert Ashcroft, CEO
PRS for Music

Executive Summary

Prepared by Dennis Collopy, Senior Research Fellow, School of Creative Arts, University of Hertfordshire

1. Research Purpose

This project was initiated to better understand the operation of 'stream-ripping' services, as well as their impacts on the UK market and the way in which such services are changing consumers' online behaviour. The Intellectual Property Office (IPO) in conjunction with PRS for Music (PRS) commissioned two separate research studies in late 2016; firstly, from INCOPRO on the operation and impact of stream-ripping services in the context of the music piracy landscape; and secondly from Kantar Media to assess the awareness, use of and attitudes to these services and their relationship to online consumer behaviour. This summary sets out the key findings and outcomes from both studies and examines these in relation to other existing studies.

2. Definitions

Stream-ripping services are defined as any site, software program or app which provides users with the ability to download content without permission, and therefore illegally, from a third-party internet stream which can be used offline.

These services can be split into five further sub-categories, which have been considered throughout the report:

- Download apps source and download content from licensed services – delivering through an app.
- Download sites source and download content from licensed services -delivering through a website.
- Stream-ripping sites allow the user to download content from licensed services, via the input by the user of the URL/link for where the content is made available on the licensed service.
- Stream-ripping plug-ins, otherwise known as browser extensions, provide browser level functionality allowing for streamed content to be downloaded. The advantage of these services is that the ripping functionality can be turned on and off by the user in real-time without the need to switch between the streaming service and the stream ripping service. Content can also therefore be downloaded in bulk, removing the need to download files one by one.
- Stream-ripping software is downloaded via developer websites, software or review sites, and allows for streamed content to be copied, or ripped, and stored as a downloadable file.

3. Key findings across the studies

Incopro's report revealed that music-specific infringement in the UK is dominated by stream-ripping. This constituted the majority (68.2%) of total usage across the 50 top music-specific sites. However, stream-ripping is far less prominent on non-music-specific sites.

The use of stream-ripping services increased by 141.3% in the period January 2014 to September 2016, overshadowing other illegal services. YouTube is by far the most popular source of content for these sites (used by 75 of the 80 stream-ripping services surveyed).

Even though the majority of traffic comes from direct access, search engines deliver a significant proportion of traffic to the stream-ripping services, notably over 60% for one stream-ripping service category.

Advertising is the main funding model associated with stream-ripping services, with over half (52.5%) linked to malware/potentially unwanted programme (PUP) advertising.

Kantar's study indicated 57% of the UK adults surveyed claimed to be aware of stream-ripping services and 15% claimed to have used a stream-ripping service. Those who claimed to have used a stream-ripping service were significantly more likely to be male, ABC1 social grade, and between the ages of 16 to 34 years.

Stream-ripping apps were the most common type of stream-ripping service in terms of awareness (11% of those surveyed) and use (54% of those using stream-ripping services).

The reasons given by those surveyed for stream-ripping were: the music was already owned in another format (31%); they wanted to listen to music offline (26%); and they wanted to listen on the move (25%), unaffordability (21%) and feeling official content was overpriced (20%) were the next most common responses.

4. Summary Analysis

- Any assessment of stream-ripping must involve linking the massive scale of YouTube's 'online library' and the ease of use of services such as youtube-mp3.org. This makes ripping so appealing, especially for use on mobile handsets and given that so many 'traditional' pirate sites have been blocked. Youtube-mp3.org was very active during the research-period although following legal action it is currently not easily available

in the UK. Even with its recent demise, there are at present, a myriad of other stream-ripping offers not just for YouTube, but also for other licensed services such as Soundcloud, Spotify and Deezer. This suggests that displacement of pirate sites leads inevitably to traffic moving to other sites.

- The question of consumer attitudes to accessing music through the use of stream-ripping services is of greatest concern. The survey data from Kantar indicates high levels of digital literacy, with an ability and willingness to find alternative ways to access free music, even as access to 'traditional' pirate sites has been restricted. The advent of stream-ripping and the dominance of the 16-34 age group in its use suggests there are problems convincing not just the post-Napster but also the post-YouTube generation of the value of music. 'Freemium' platforms like YouTube have become the destination of choice for music discovery and consumption for these predominantly young consumers.
- What must also worry advocates of new high-end audio digital music formats is the readiness of these mainly young music consumers to 'rip' essentially low-grade versions of audio recordings. Among this generation there are many who expect free music in a form convenient to them, ideally bypassing any kind of legal paid service as well as the freemium services and their online ads.
- The primary threat posed by the emergence and growth of stream-ripping services is to undermine the ad-funded streaming model that represents the vast bulk of music consumption. Though it accounts for a smaller amount of revenue than from paid subscriptions, this ad-based revenue is important for rightsholders. Stream-ripping should be seen as a major hurdle in the consumer journey from free to paid subscriptions to listen to music. This is especially relevant in light of the significant proportion (19% of stream-rippers surveyed) of music fans who want to avoid ads whilst listening to their music of choice.
- Even with the snap-shot nature of the Kantar survey and the limited time frame of the Incopro study, both reports provide clear evidence of the emerging threat posed by stream-ripping services.
- However, neither report can quantify the harm from stream-ripping, given difficulties in assessing the number of individual user clicks on a ripping website, estimating the length of the content to be ripped and with the different functionalities on certain ripping sites. There are also issues with most tracking tools that only count Unique

Monthly Visitors and do not quantify repeat visitors, making it hard to estimate the amount of time spent by individual users on such sites. Other problems include accessing download or usage figures from the ripping websites as well as understanding the impact of user's internet speeds.

A review of other recent research data from IFPI, Muso, MusicWatch, EU IPO supports the credibility of the Incopro and the Kantar studies' findings. It should be noted that unlike much of the other evidence, the Kantar and Incopro research data sets are publicly available for scrutiny and review by third parties in order to meet the IPO's "[Good Evidence](#)" threshold.

- The risks from stream-ripping have been known for several years but appear to have increased over the past 2 years mainly because of 'mobile ripping' among young consumers (16-24).
- The IFPI figure for UK use of stream-ripping sites (19%) is very close to the Kantar figure of 15%.
- The Incopro trend analysis shows a rise in stream-ripping of 141.3%, which bears out the data from Muso, which was collected between 2015 and 2016.

Literature Review

4.2. Research context: Review of evidence from other sources

4.2.1 Risks from stream-ripping have been known for several years

Molly McHugh¹ argued in 2012 that providing access to music rather than the product had 'drawbacks and benefits'. Although consumers no longer 'owned' the music, streaming had meant a reduction in piracy. However, stream-ripping services provided a means to continue pirating for those '*who want some ownership over their digital content*'. Mark Mulligan had warned that stream-ripping had been a risk, albeit not a major one for streaming services for years, notably for services like Spotify. This warning was echoed by Paul Jessop² who argued that stream-ripping was the 'main emerging problem in music' and one that impacted on YouTube's business model. This is because users of such services are less likely to "look at Google ads".

Charlotte Hassan³ questioned why piracy had not been eliminated given the "*ubiquitous, legal listening options now available*" and she argued it was the attitude of post-Napster music consumers to the value of music that was the real problem. Most music consumers "*believe that they should have access to the music they want to listen to, whenever they want to listen to it, and for free*". Hassan challenged the notion that free streaming was supposed to have displaced piracy given evidence from Cisco Virtual Networking in the USA that illegal file-sharing had grown by 44% between 2008 and 2014.⁴ A more recent study⁵ by Music Watch indicated approximately 20% of the US population frequently used pirate sites for music although the methods to pirate content had diversified. Citing a recent UK Study⁶ Paul Resnikoff⁷ pointed to "*the risks of engaging in music piracy as being simply too low to affect their (consumers') behaviour*". Music Watch's data highlighted the trend of fewer people using torrent sites and more people directly downloading music videos from YouTube. Resnikoff claims that mobile is a major source of both legal and illegal music acquisition and increasingly people are stream-ripping from YouTube using their mobile devices.

4.2.2. Muso Research data

Stuart Dredge from the music business strategy consultancy, Music Ally,⁸ described stream-ripping services' increased popularity over the previous two years, particularly amongst younger internet users. Muso, a content protection firm, claimed that YouTube stream-ripping had grown by 25% in 2015, with mobile ripping overtaking desktop. More recent Muso data⁹ indicated stream-ripping sites had attracted 7.2bn visits in the first nine

1 Molly McHugh (2012) Could music stream ripping software put Spotify and other music services at major risk? Digital Trends January 7th 2012

2 Collopy et al (2014) Measuring Infringement of Intellectual Property Rights" IPO Page 111

3 Hassan, C. (2016) Is the Streaming Industry Lying About Piracy? - Digital Music News March 31, 2016 Accessed Online march 29th 2016 <https://www.digitalmusicnews.com/2016/03/31/is-streaming-making-piracy-worse/>

4 <http://www.digitalmusicnews.com/2015/07/16/if-you-think-piracy-is-decreasing-you-havent-looked-at-the-data-2/>.

5 (<http://www.digitalmusicnews.com/2016/02/26/57-million-americans-illegally-acquire-music-study-finds/>).

6 Watson, Steven J., Zizzo, Daniel J., Fleming, Piers (2016) Risk, Benefit, and Moderators of the Affect Heuristic in a Widespread Unlawful Activity: Evidence from a Survey of Unlawful File-Sharing Behavior. Journal of Risk Analysis 1539-6924 <http://dx.doi.org/10.1111/risa.12689>

7 Resnikoff, R. (2016) Legal Threats Have Absolutely No Impact on Music Piracy, Study Finds. Digital Music News, September 26, 2016 accessed online 29th March 2017 <https://www.digitalmusicnews.com/2016/09/26/music-piracy-legal-no-impact/>

8 Dredge, S. (2016) YouTube goes after stream-ripping site TubeNinja. Musically May 31, 2016. <http://musically.com/2016/05/31/youtube-goes-after-stream-ripping-site-tubeninja/>

9 Dredge, S. (2016) Muso data suggests sharp rise in stream-ripping visitors. MusicAlly [accessed online 22/12/2016] <http://musically.com/2016/10/26/muso-data-suggests-sharp-rise-in-stream-ripping-visitors/>

months of 2016, almost 60% up on the whole of 2015's 6.2bn. Approximately 60% of that going to audio-only music sites¹⁰. According to Muso, stream-ripping platforms represented 17.7% of music-related visits to pirate sites across the globe in 2015.

4.2.3 The IFPI / Ipsos Connect consumer insight data

The International Intellectual Property Alliance (IIPA) described stream ripping as a "*global problem undermining the legitimate online music market*"¹¹. The 2016 US Trade Representative¹² warned of the 'emerging threat' of stream-ripping that was "increasingly causing substantial economic harm to music creators and undermining legitimate services". Both cited the September IFPI report¹³ that gained extensive media coverage in The Wall Street Journal, The Times and The Financial Times. Stuart Dredge of Music Ally said that "the data certainly plays in to the fears of the industry"¹⁴. The IFPI report claimed:

- o over one third (35%) of internet users accessed music through infringement;
- o stream-ripping was now more popular than other forms of downloading;
- o 30% of internet users had stream-ripped music in the past six months (27% on computer, 19% on mobile);
- o This was a significant increase compared to 27% in 2015.

Stream ripping is particularly popular among 16-24s (49%, up from 41% in 2015). Comparing stream-ripping figures against download figures highlights the change in how copyright is being infringed online.

In their assessment of the IFPI report The Wall Street Journal¹⁵ described stream-ripping users' motivation as enabling them to "*listen to the songs without YouTube's ads—and without having to buy the songs or pay for a subscription service*". The main source of ripping was YouTube, which breached their terms of service. YouTube's sister firm Google Play's store offers a range of "tube" downloading apps, though many caution they should not be used on YouTube videos. Dredge sees the "*characterisation of stream-ripping as a new piracy apocalypse for the industry ...as an overreaction given the simultaneous growth of paid music subscriptions*". Yet this argument ignores the impact that stream ripping has on the ad-based payments from YouTube.

4.2.4. Major labels' lawsuit against YouTube-MP3

The US record labels issued a lawsuit against the German-owned YouTube-mp3.org in September 2016. It alleged contributory and vicarious copyright infringement, and claimed "*defendants are illicitly circumventing technology measures that YouTube has implemented to control access to and prevent copying of works*"¹⁶. YouTube-mp3.org,

10 Ingham, T. (2016) Music biz faces rampant piracy threat as stream ripping jumps 60% in 2016. Music Business Worldwide October 25th, 2016. [Accessed online 5th March 2017] <http://www.musicbusinessworldwide.com/music-biz-faces-rampant-piracy-threat-stream-ripping-jumps-60-2016/>

11 Ovum (2017) "Ovum View" in Music & Copyright Newsletter, 15th February 2017

12 Office of the US Trade Representative (2016) 2016-Out-of-Cycle-Review-Notorious-Markets. December 2016. <https://ustr.gov/.../2016-Out-of-Cycle-Review-Notorious-Markets.pdf>

13 Ipsos and IFPI, 2016 Music Consumer Insight Report, at 16, available at <http://www.ifpi.org/downloads/Music-Consumer-Insight-Report-2016.pdf>

13 Karp, H. (2016) Music Industry's Latest Piracy Threat: Stream Ripping. The Wall Street Journal, September 12th, 2016

14 Dredge, S. (2016) Muso data suggests sharp rise in stream-ripping visitors. MusicAlly. October 25th, 2016 [Accessed online 22nd December 2016] <http://musically.com/2016/10/26/muso-data-suggests-sharp-rise-in-stream-ripping-visitors>

16 Gardner, E. (2016). Major Record Labels Sue Over Ripping Audio Tracks from YouTube Videos. Billboard 26th September 2016. [accessed online 27th September 2016] <http://www.billboard.com/articles/business/7519005/major-labels-sue-stream-ripping-youtube-mp3-audio-tracks-umg-wmg-sony-music>

was accused of "accounting for upwards of 40% of all unlawful stream ripping that takes place in the world." David Kravets¹⁷ quoted information included in the LA federal court lawsuit, namely that from 2013 to 2015, there had been a 50% increase in unauthorised stream-ripping in the United States. The lawsuit said Youtube-mp3.org had "tens of millions of users and is responsible for upwards of 40% of all unlawful stream-ripping of music from YouTube in the world."

4.2.5 Kantar/Incopro: comparison with other studies

The lower claimed figures for levels of infringement shown by Kantar (15% versus IFPI's 30%) can be explained by reference to the likely variation in the IFPI combined numbers from the likely higher rates of infringement in some of the other 12 countries. IFPI confirmed the headline figure for the UK was 19% and their unpublished UK data contains very similar variations across age and gender.

The IFPI survey was of 900 Internet users, 16-64 years old in each of 13 of the world's leading music markets. Specific breakdowns on music usage and behaviours were provided for each of the markets but not for the unlicensed music section of the report, which were only segmented by gender and age. This made it impossible to benchmark their findings against the Kantar / Incopro UK-only results. This is important given the IFPI /Ipsos study indicates 81% of UK 16-64 year olds are YouTube music users against 99% in Mexico and 94% in Brazil (page 11). It suggests significant variations in national rates of those using unlicensed music and specifically stream-ripping software.

These different national rates are further borne out by the EUIPO's 2016; *European Citizens and Intellectual Property: Perception, Awareness, and Behaviour* study, which highlights the variations in attitudes towards IP Rights of citizens in different countries, with the UK very close to the EU average in most categories. However, in relation to one key question, whether "...it is acceptable to obtain content illegally from the internet when there is no immediately available legal alternative"¹⁸ there were marked differences between the UK (22%), the Netherlands (49%) and the EU 28 (average 31%).

The key issues for the credibility of research of this kind include ensuring an assessment of both revealed and stated behaviour as well as establishing a meaningful trend over time. For the latter, this was not possible for the Kantar Media study given this was the first UK focused opportunity to survey stream-ripping behaviours, but Incopro's use of historical data from Alexa (January 2014 to September 2016) provides a meaningful snapshot of the recent piracy landscape.

The Incopro trend analysis indicates every other category of piracy (BitTorrent et al) has declined, between 23.8% and 41%, whereas stream ripping has grown by almost 30% in the same time period. As such this finding is in line with IFPI and particularly Muso's research, the latter having surveyed the piracy landscape for several years.

17 Kravets D. (2016) RIAA takes on stream-ripping in copyright lawsuit targeting YouTube-mp3 | Ars Technica 27th September 2016 [accessed online 22nd October 2016 <http://arstechnica.com/tech-policy/2016/09/riaa-takes-on-stream-ripping-in-copyright-lawsuit-targeting-youtube-mp3/>]

18 EUIPO (2016) *European Citizens and Intellectual Property: Perception, Awareness, and Behaviour* study [Accessed online 28th March 2017] <https://euiipo.europa.eu/ohimportal/documents/11370/80606/IP+perception+study> page 58

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UK Stream-ripping Online Piracy Study

Research conducted November – December 2016

Overview and key findings

Prepared for PRS for Music by Kantar Media

3rd March 2017



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1 Introduction

This report details the main findings of a large-scale consumer tracking study looking specifically at stream-ripping activity and attitudes among people aged 16+ in the UK. The study was commissioned and financially supported by PRS for Music and the UK Intellectual Property Office (IPO).



2 Research notes

Types of services assessed

Within this study, we sought to provide measurements for five core types of stream-ripping services:

- **Download apps**, source and download content from licensed services – delivering through an app.
- **Download sites**, source and download content from licensed services– delivering through a website.
- **Stream-ripping sites**, allow the user to download content from licensed services, via the input by the user of the URL/link for where the content is made available on the licensed service.
- **Stream-ripping plug-ins**, otherwise known as browser extensions, provide browser level functionality allowing for streamed content to be downloaded. The advantage of these services is that the ripping functionality can be turned on and off by the user in real-time without the need to switch between the streaming service and the stream ripping service. Content can also therefore be downloaded in bulk, removing the need to download files one by one.
- **Stream-ripping software**, is downloaded via developer websites, software or review sites, and allows for streamed content to be copied, or ripped, and stored as a downloadable file.

Key Metrics

The following key metrics were assessed at an individual service level:

- Awareness
- Usage (frequency and devices used)

More generally, the research also looked at attitudes surrounding:

- The rights and permissions of stream-ripping services
- Reasons for using stream-ripping services

There was also a focus on more general (i.e. not limited to illegal) behaviours, including:

- Devices used to listen to music on
- Services used to access music (including frequency)

The limitations of claimed behaviour

Consumer research provides one source of insight into the extent and patterns of online content consumption. Other potential sources include analysis of ISP internet traffic, internet audience analysis and direct measurement of online activity (for example, by monitoring activity on stream-ripping websites). On their own, none of these sources presents a complete picture of this group of people who use such services, and each has strengths and limitations. Data in this report (particularly usage) is not directly comparable to other data sources.

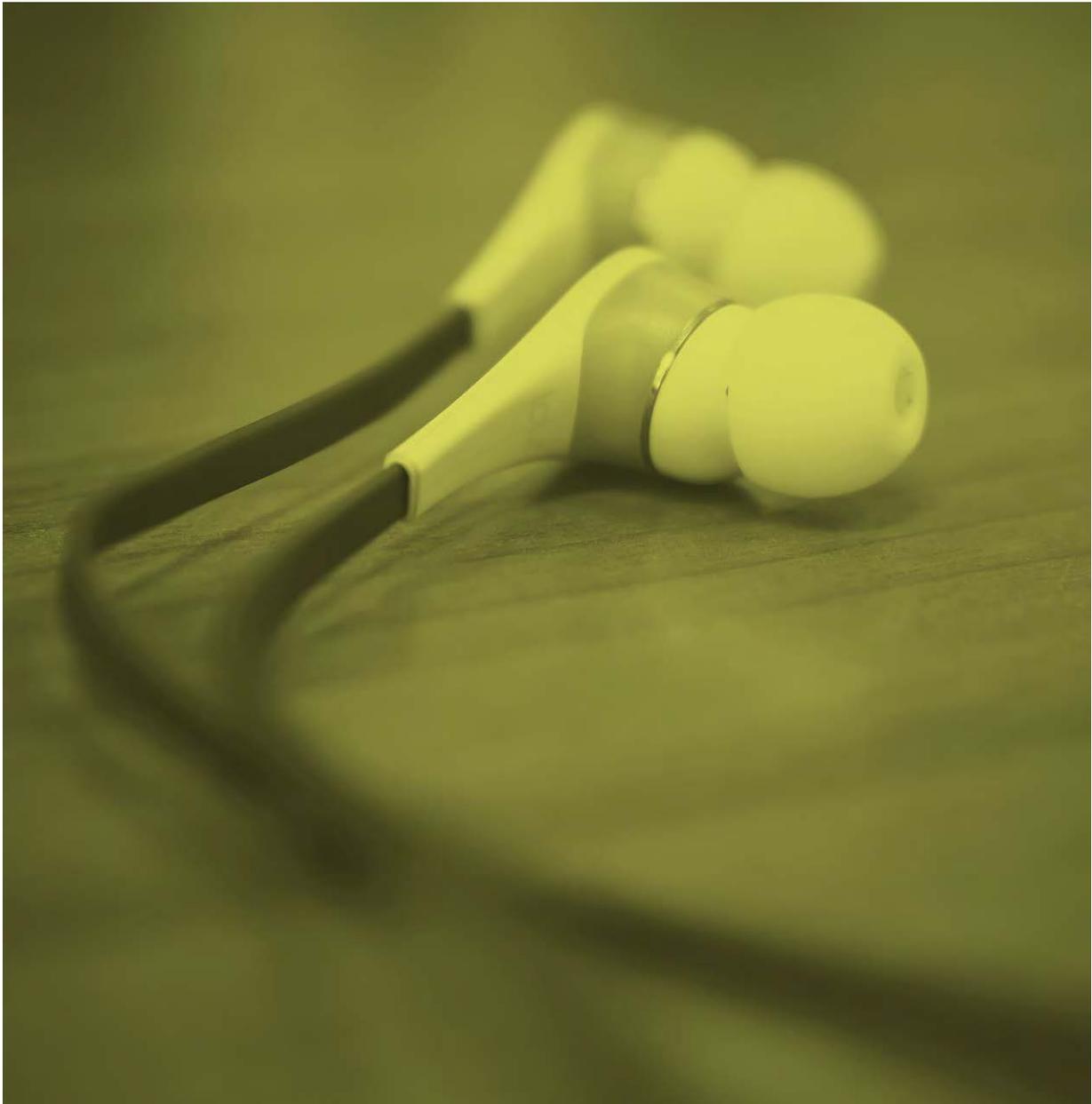
Furthermore, questions on unlawful behaviour have a particular reliance on honesty, which is also likely to affect accuracy to some degree i.e. result in under-claim for unlawful behaviour. We have extensive experience of question design looking at illegal downloading, streaming and sharing and have used this best practice experience to ensure that honesty was encouraged and our data was therefore collected as honestly as possible.

3 Key Findings

- 57% of UK adults claimed to be aware of stream-ripping services, with downloader apps (11%) the most common type of service in terms of awareness. The results showing a clear trend for increasing awareness/use with decrease in age.
- The research found that 15% of all UK adults aged 16+ years claimed to have used a stream-ripping service. Men and those in the ABC1 social grades were more likely to claim to be stream-rippers and as with awareness we saw a clear downward trend in claimed usage as age increased.
- The research covered 5 types of stream-ripping service with download apps the most commonly used by stream-rippers (among stream rippers we found: download apps 54%, stream-ripping sites 34%, download site 30%, stream-ripping plug-in 28%, stream-ripping software 18%).
- Stream-rippers were most likely to say they had used a computer/laptop (78%), with mobile devices at 52% and other devices at 33%, using an average of 1.63 device types to stream-rip across these 3 platforms.
- 18% of stream-rippers said that these services did not have the necessary rights/permissions to rip content in this way. Alternatively a quarter (24%) of stream-rippers believed that such services would have the necessary rights and permissions to allow them to download or rip content. Though for many there was a less clear cut response around the legality of these services.
- The research also found that a quarter of stream-rippers felt that downloading content in this way was wrong, with 1 in 5 saying they did not personally feel they were doing anything illegal. However when we look at those who said these sites did not have the

necessary legal rights/permissions we find that 43% of this group said using these types of service was wrong.

- When we look at the reasons driving stream-ripping the most common response was that the music was already owned in another format (31%), with wanting to listen to music offline (26%) and on the move (25%) the next most commonly given responses. Unaffordability (21%) and feeling official content is overpriced (20%) coming in after these reasons.



4 Results from the study

4.1 Stream-ripping awareness

The table below shows the proportion of UK adults aware of or using Stream-Ripping services. The NET USED/AWARE row indicates the total number of individuals aware of any of the services:

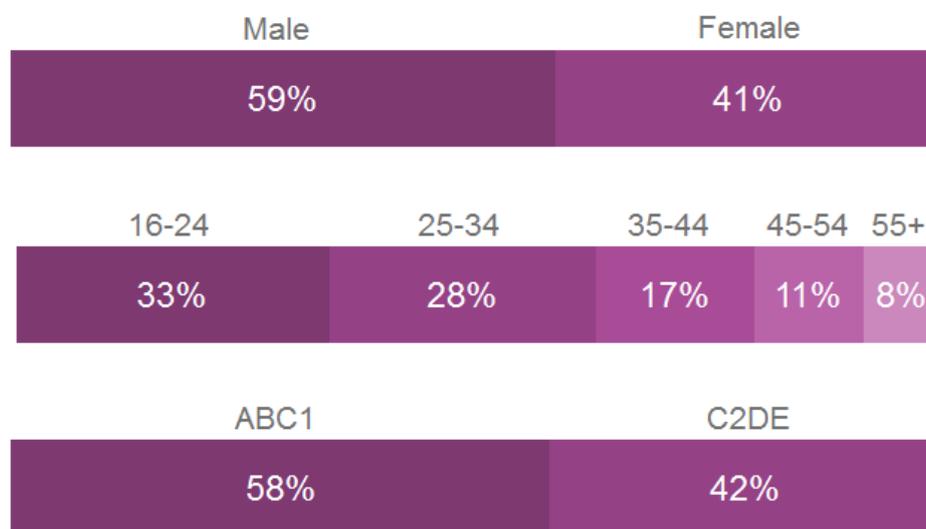
BASE ALL UK ADULTS AGED 16+ YEARS	Total	Male	Female	16-24	25-34	35-44	45-54	55-64	65+	ABC1	C2DE
Unweighted Base	9112	4357	4755	1339	1566	1385	1449	1301	2072	4703	4409
NET AWARE	57%	61%	53%	79%	70%	65%	58%	49%	30%	62%	50%
Downloader App	11%	13%	10%	23%	18%	15%	9%	5%	2%	12%	11%
Download Site	9%	11%	6%	17%	14%	11%	6%	4%	1%	10%	7%
A stream-ripping site	7%	9%	4%	16%	11%	9%	4%	2%	0	8%	5%
A stream-ripping plugin	5%	7%	4%	10%	10%	8%	4%	2%	1%	7%	4%
A stream-ripping software	4%	6%	2%	8%	9%	6%	3%	1%	0	5%	3%
Only aware of stream-ripping services in general	37%	37%	36%	38%	38%	40%	43%	39%	27%	40%	32%
Not aware of stream-ripping services	36%	32%	40%	14%	22%	26%	36%	46%	62%	32%	41%
Don't know	7%	7%	7%	7%	8%	9%	5%	5%	8%	6%	8%

- 57% of UK adults claimed to be aware of stream-ripping services, with downloader apps (11%) the most common type of service in terms of awareness.
- Demographically, men (61%**) were significantly more likely to claim awareness/use of stream-ripping services when compare to women (53%). A similar split was also seen when looking at social grade, with ABC1s (62%**) significantly more likely than C2DEs (50%) to claim awareness/usage.
- Age also showed a clear trend downwards as age increases, with 79%** of the youngest group claiming awareness/use stream-ripping services compared to just 30% of over 65s. This pattern was consistent across service types.

4.2 Stream-ripping service users

Our research showed that 15% of all UK adults aged 16+ years claimed to have used a stream-ripping service. Figure 1, below shows the demographic splits for this group:

Figure 1: Stream-ripper demographic splits

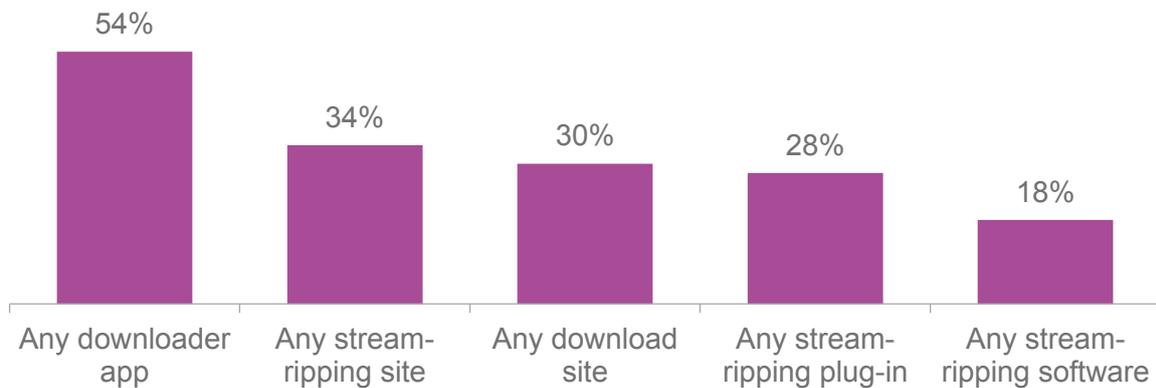


Base: All adults 16+ in GB who have used any stream-ripping service (n=1346).

- Following the pattern we saw for awareness of these services we found that those claiming to use these services were significantly more likely to be male (59%**) than female (41%), ABC1 social grade (58%**) rather than C2DE (42%) and in younger age bands with 61%** of stream-rippers aged between 16-34 years compared to those aged 39%.

4.3 Types of stream-ripping services used

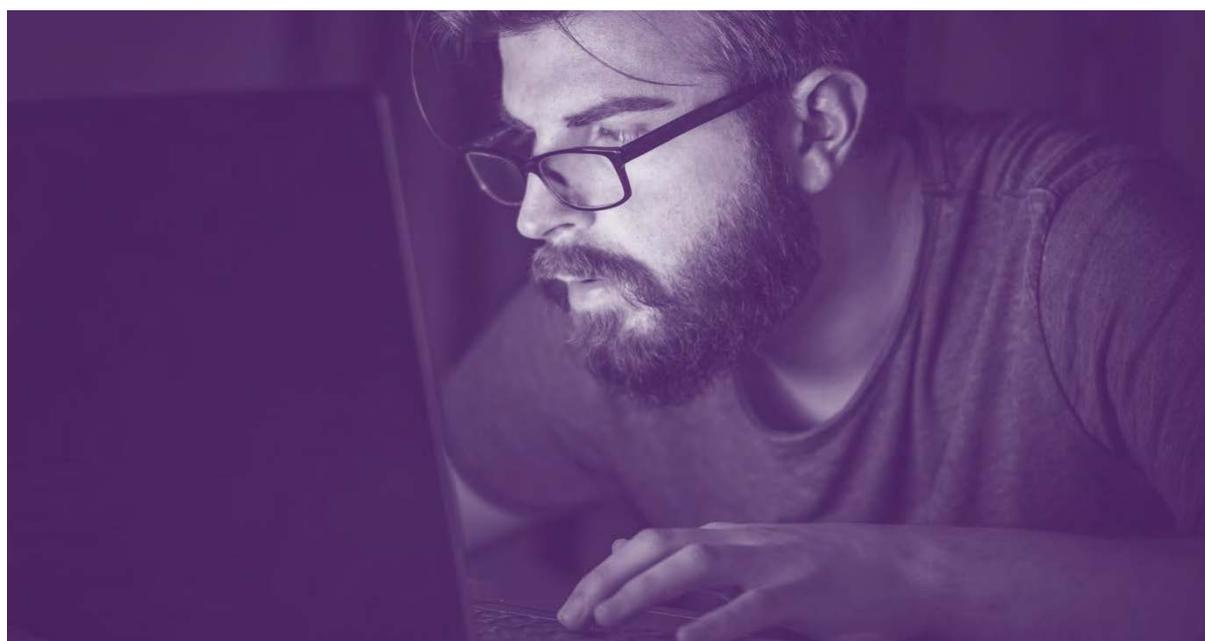
Out of the five types of stream-ripping services that research was conducted into, download apps were the most common type of stream-ripping services claimed to be used, with over half (54%) of those who have ever used any stream-ripping service having used these.



Base: All adults 16+ in GB who have used any stream-ripping service (n=1346).

- As noted above, there is a demographic skew towards males, those aged under 35 and ABC1s and this is clear across all types of services.
- The gender skew is heaviest amongst stream-ripping software users, with over three quarters of users being male (78%**), with only 22% female. Downloader apps see the least pronounced split, though there is still a clear divide.
- Similarly, the skew towards ABC1s is less pronounced for downloader apps than other types of stream-ripping services.

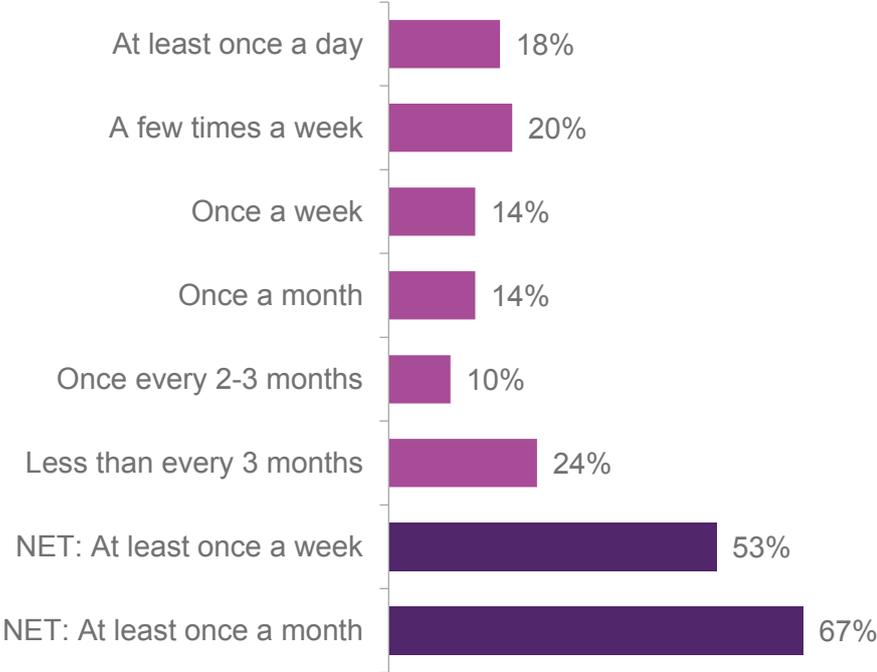




Gender	Downloader app	Stream-ripping sites	Download sites	Stream-ripping plug-ins	Stream-ripping software
Male	56%	65%	67%	63%	78%
Female	44%	35%	33%	37%	22%
Age	Downloader app	Stream-ripping sites	Download sites	Stream-ripping plug-ins	Stream-ripping software
16-24	32%	38%	32%	27%	30%
25-34	26%	25%	30%	32%	32%
35-44	23%	23%	24%	24%	28%
45-54	11%	10%	9%	12%	7%
55-64	5%	3%	3%	4%	2%
65+	4%	1%	2%	2%	1%
Social grade	Downloader app	Stream-ripping sites	Download sites	Stream-ripping plug-ins	Stream-ripping software
ABC1	56%	64%	64%	65%	65%
C2DE	44%	36%	36%	35%	35%

Base: all who have used each type of service (downloader apps n=728 / stream-ripping sites n=441 / download sites n=390 / stream-ripping plug-ins n=367 / stream-ripping software n=236)

Almost one in five (18%) users of stream-ripping services use these on a daily basis. Over half of users (53%) do so at least once a week, and two thirds (67%) at least once a month.

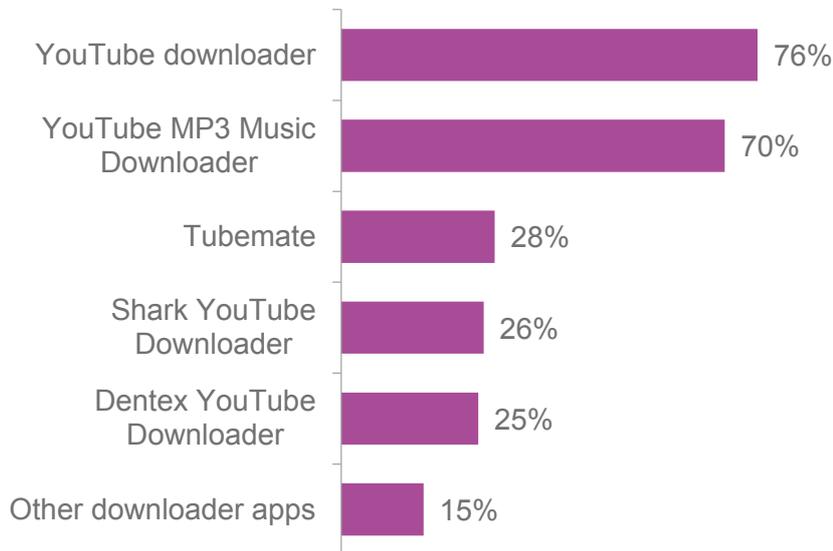


Base: All adults 16+ in GB who have used any stream-ripping service (n=1346).

When we look specifically within the different types of stream-ripping service, as follows, we also see a consistent pattern that the most commonly “ever used” services within these category types tend to be used less frequently while those more niche services, once in use, have higher frequency of usage suggesting they are picking up a more ardent user base

Download apps used

YouTube Downloader is the most commonly used download app (76%), followed by YouTube MP3 Music Downloader (70%).



Base: All adults 16+ in GB who have used any download app (n=728).

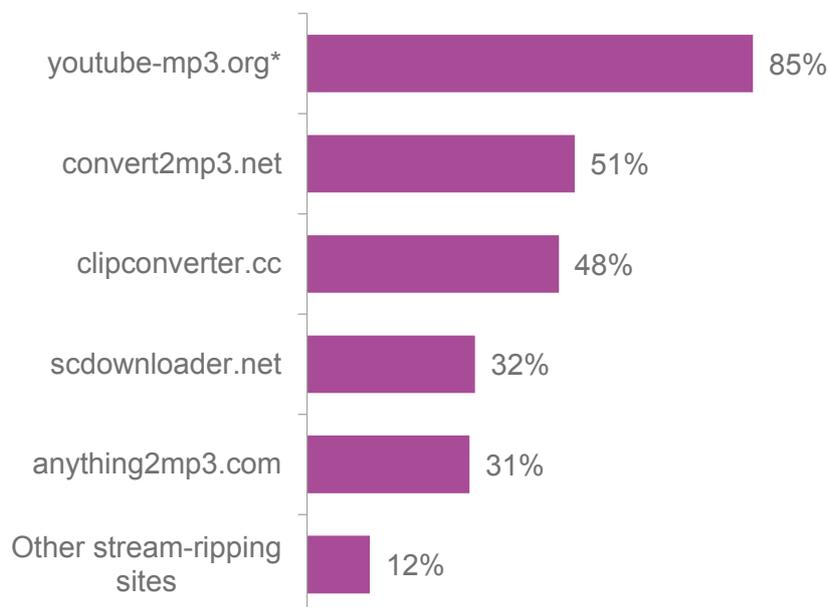
- When looking at regular usage of these services, it was found that over half of those who have ever used YouTube Downloader do so at least once a week (53%), whilst just under half of YouTube MP3 Music Downloader users do so (46%).
- Whilst DenTex YouTube Downloader is less commonly used, once in use it is more likely to be used at least once a week than the other services.

Services accessed <u>at least once a week</u> (base: those who have used each service)	
YouTube Downloader	53%
YouTube MP3 Music Downloader	46%
Tubemate	61%
Shark YouTube Downloader	61%
Dentex YouTube Downloader	71%

Base: All who have ever used each service (YouTube Downloader n=547 / YouTube MP3 Music Downloader n=501 / Tubemate n=192 / Shark YouTube Downloader n=180 / Dentex YouTube Downloader n=174).

Stream-ripping sites

YouTube-MP3.org¹ was by far the most commonly used stream-ripping site, followed by convert2mp3.net.



Base: all adults 16+ in GB who have used any stream-ripping site (n=441)

Services accessed <u>at least once a week</u> (base: those who have used each service)	
youtube-mp3.org	42%
convert2mp3.net	45%
clipconverter.cc	49%
scdownloader.net	57%
anything2mp3.com	60%

Base: all who have ever used each service (Youtube-mp3.org n=372 / convert2mp3.net n=219 / clipconverter.cc n=206 / scdownloader.net n=133 / anything2mp3.com n=131)

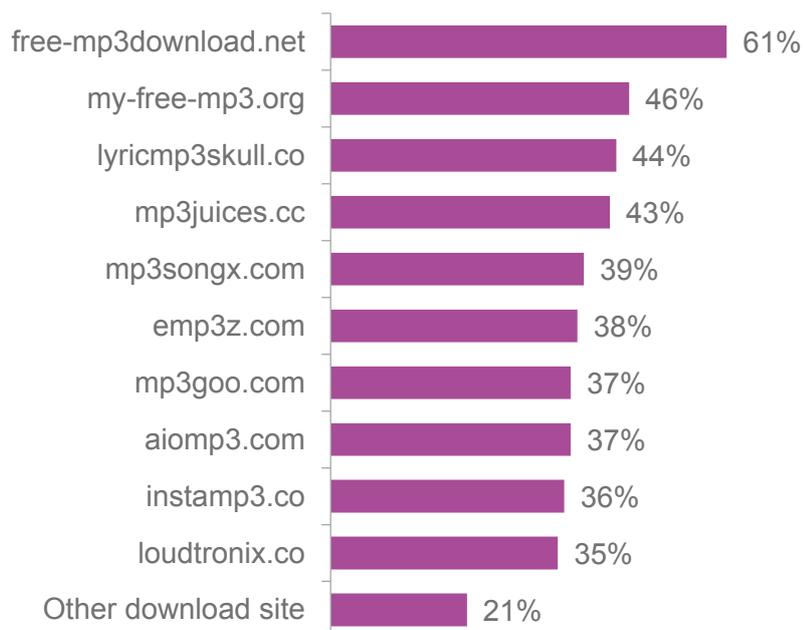
¹ This research was conducted post the website being subjected to legal action.

- When looking at regular usage of these services, we see that under half of those who have ever used youtube-mp3.org do so at least once a week (42%).
- Whilst scd downloader.net and anything2mp3.com are less commonly used, once in use it they are more likely to be used at least once a week than other services (over half of users doing so).



Download sites

The most commonly used download site was found to be free-mp3download.net, at 61%.



Base: all adults 16+ in GB who have used any download sites (n=390)

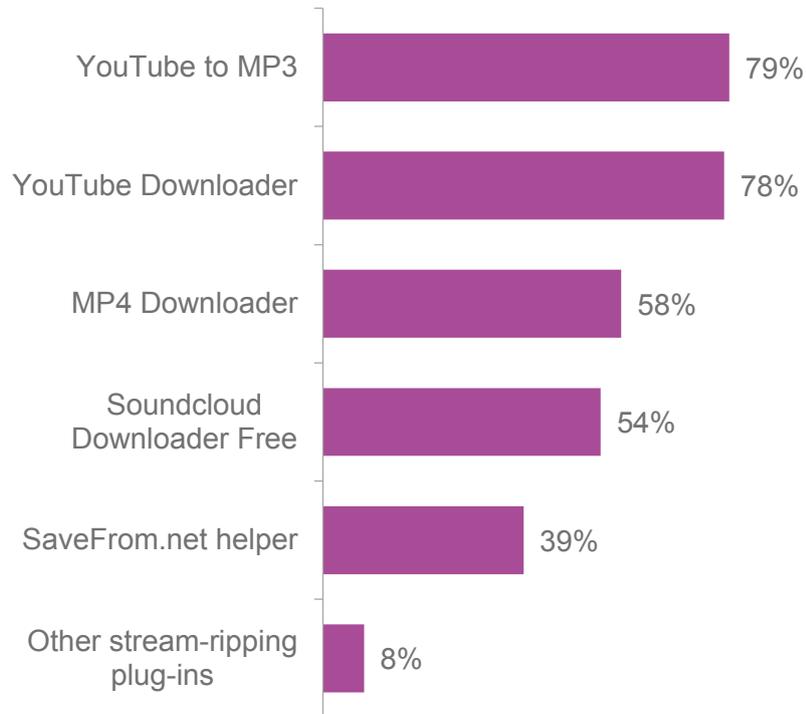
Services accessed <u>at least once a week</u> (base: those who have used each service)	
free-mp3download.net	46%
my-free-mp3.org	44%
lyricsmp3skull.co	50%
mp3juices.cc	53%
mp3songx.com	52%
emp3z.com	56%
mp3goo.com	62%
aiomp3.com	60%
instamp3.co	59%
loudtronix.co	60%

Base: all who have ever used each service (free-mp3download.net n=229 / my-free-mp3.org n=187 / lyricsmp3skull.co n=171 / mp3juices.cc n=161 / mp3songx.com n=157 / emp3z.com n=143 / mp3goo.com n=137 / aiomp3.com n=137 / instamp3.co n=132 / loudtronix.co n=129)

- Following the trend of other services, those services more commonly accessed (free-mp3download.net, my-free-mp3.org) tend to be less likely accessed at least once a week by their users. Similarly, those services less commonly used tend to be accessed at least once a week by users.

Stream-ripping plug-ins

The most commonly used stream-ripping plug-ins are YouTube to MP3 (79%) and YouTube Downloader (78%).



Base: all adults 16+ in GB who have used any stream-ripping plug-in (n=367)

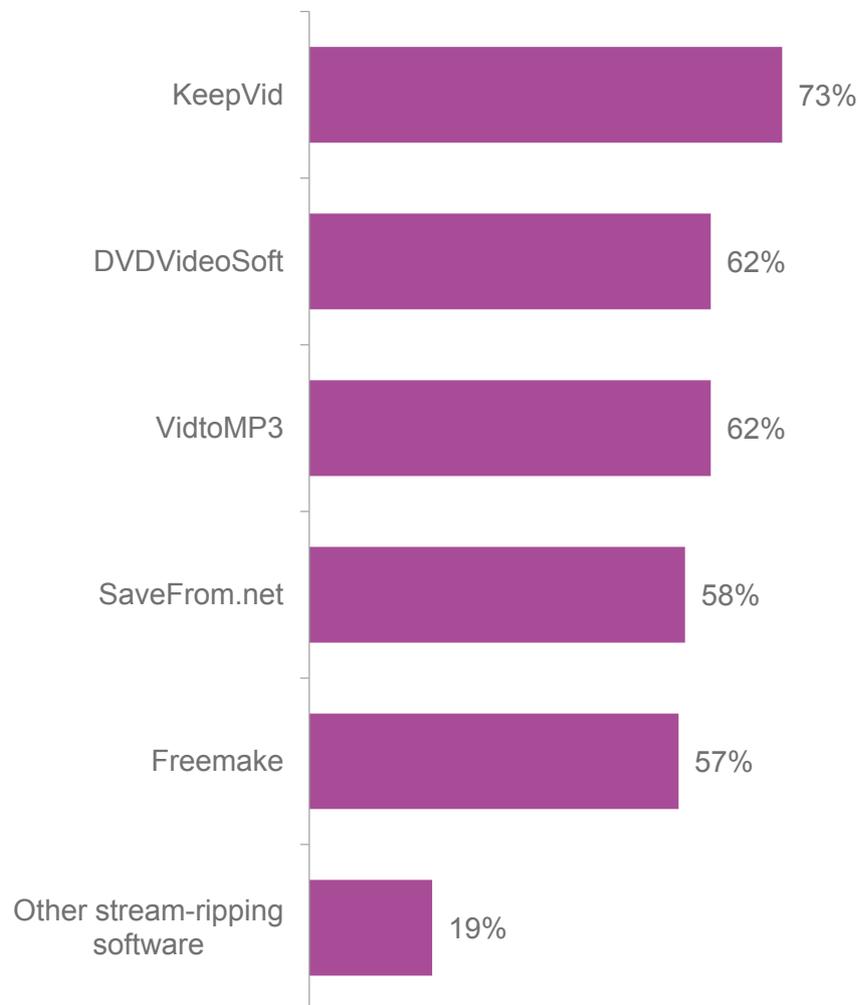
Services accessed <u>at least once a week</u> (base: those who have used each service)	
YouTube to MP3	47%
YouTube Downloader	49%
MP4 Downloader	52%
Soundcloud Downloader Free	56%
SaveFrom.net Helper	64%
Other stream-ripping plug-ins	67%

Base: all who have ever used each service (YouTube to MP3 n=289 / YouTube Downloader n=284 / MP4 Downloader n=209 / Soundcloud Downloader Free n=194 / SaveFrom.net helper n=140)

- When looking at regular usage of these services, we see that under half of those who have ever used YouTube MP3 do so at least once a week (47%).²
- Whilst SaveFrom.net Helper and other stream-ripping plug ins are less commonly used, once in use it they are more likely to be used at least once a week.

Stream-ripping software

KeepVid leads the way as the most commonly used stream-ripping software (73%). That said, each service asked about in the research saw over half of those who claimed to use stream-ripping software stating they had used it.



Base: all adults 16+ in GB who have used any stream-ripping software (n=236)

Services accessed at least once a week (base: those who have used each service)

KeepVid	50%
DVDVideoSoft	55%
VidtoMP3	57%
SaveFrom.net	60%
Freemake	55%

Base: all who have ever used each service (KeepVid n=170 / DVDVideoSoft n=144 / VidtoMP3 n=141 / SaveFrom.net n=133 / Freemake.com n=129)

- When looking at the services used at least once a week, we can see there is less of a gap between the percentage of users who do so amongst the more commonly accessed services and less commonly accessed.
- That said, KeepVid is the most commonly used service yet has the lowest percentage of users who do so on a weekly basis.



4.4 How stream-ripping services are accessed

The most popular means of accessing any stream-ripping service was through a desktop or laptop computer, with over three quarters (78%) of respondents claiming to use these devices to do so.

	Computer (desktop or laptop)	Mobile device (e.g. smart-phone or tablet)	Other device	Mean number of devices used
ANY stream-ripping service	78%	52%	33%	1.63
Downloader apps	70%	52%	26%	1.48
Stream-ripping sites	85%	46%	30%	1.61
Download sites	73%	54%	38%	1.65
Stream-ripping plug-ins	83%	52%	36%	1.71
Stream-ripping software	86%	58%	44%	1.88

Base: all adults 16+ in the UK who have used any stream-ripping service (n=1346) / users of download apps (n=728) / users of stream-ripping sites (n=441) / users of downloader sites (n=390) / users of stream-ripping plug-ins (n=367) / users of stream-ripping software (n=236).

- Stream-ripping software is the type of service most likely to be used on a desktop and laptop computer, whilst stream-ripping sites and stream-ripping plug-ins follow closely behind.
- The mean number of device types used rises the less common the type of service.

4.5 Attitudes towards stream-ripping services

Attitudes towards the rights and permissions of stream-ripping services

A quarter (24%) of stream-rippers believe that such services have the necessary rights and permissions to allow them to download or rip content in this way, though many seem confused about the exact legality of what they are doing.

BASE ALL UK STREAM-RIPPERS AGED 16+ YEARS	Total	Male	Female	16-24	25-34	35-44	45-54	55+	ABC1	C2DE
Unweighted Base	1346	774	572	441	390	241	135	139	727	619
Services such as these will have the necessary rights and permissions to allow downloads or ripping of content in this way	24%	23%	24%	21%	24%	29%	18%	27%	23%	25%
Sites such as these do not have the necessary rights and permissions to allow you to download or rip content in this way	18%	20%	15%	22%	15%	17%	16%	17%	20%	15%
Services such as these do not need the express permission of the content owners once it is openly available on the internet	16%	16%	16%	14%	22%	17%	14%	3%	17%	16%
Services such as these do not need the express permission of the content owners as the music is being sourced from official sites	11%	12%	10%	12%	12%	11%	8%	6%	12%	10%
Services such as these do not need the express permission of the content owners provided the content is for my own personal use	8%	8%	7%	8%	8%	6%	9%	10%	8%	8%
None of these	8%	8%	8%	8%	6%	7%	9%	11%	8%	7%
Don't Know	16%	12%	21%	15%	12%	13%	26%	25%	13%	20%

- Men (20%*) are significantly more likely than women (15%) to definitely say that “*Sites such as these do not have the necessary rights and permissions to allow you to download or rip content in this way*”. Similarly, those aged 16-24 (22%) are more likely to agree with this than those in other age groups (significantly more so than those aged 25-34*). ABC1s (20%*) are also significantly more likely than C2DEs (15%) to agree.

Looking at the different types of stream-ripping service users (as shown in table below) we see that those using stream-ripping software (30%) are the most likely to say these types of service do not have the relevant permissions, significantly more likely than stream-ripping sites (21%**).

- Over a quarter of those using stream-ripping software (30%), downloader sites (28%) and stream-ripping plug-ins (27%) believed that the services they were using had the necessary rights and permissions to download content in this way.



BASE ALL UK STREAM-RIPPERS AGED 16+ YEARS	Total	Stream-ripping software	Stream-ripping plug-ins	Stream-ripping sites	Downloader sites	Downloader apps
Unweighted Base	1346	236	367	441	390	728
Services such as these will have the necessary rights and permissions to allow downloads or ripping of content in this way	24%	30%	27%	21%	28%	25%
Sites such as these do not have the necessary rights and permissions to allow you to download or rip content in this way	18%	18%	15%	22%	17%	16%
Services such as these do not need the express permission of the content owners once it is openly available on the internet	16%	24%	21%	17%	21%	15%
Services such as these do not need the express permission of the content owners as the music is being sourced from official sites	11%	9%	10%	10%	10%	11%
Services such as these do not need the express permission of the content owners provided the content is for my own personal use	8%	7%	9%	7%	7%	8%
None of these	8%	6%	6%	6%	5%	9%
Don't Know	16%	6%	12%	16%	13%	16%

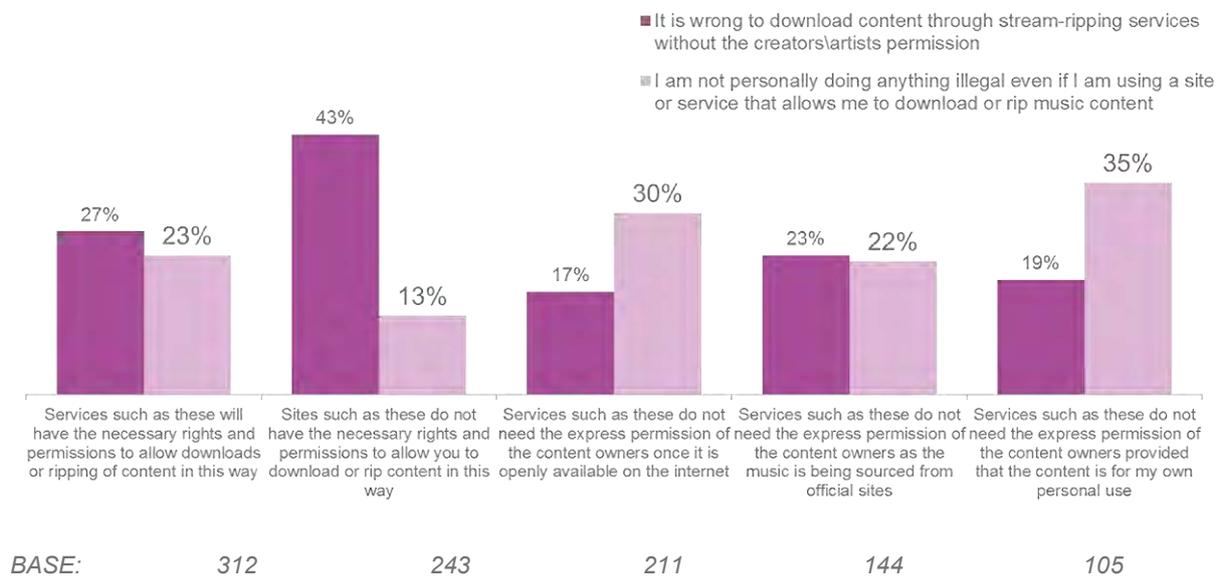
In terms of the “moral” perspective when looking at stream-ripping we found a quarter of stream-rippers agreed it was wrong to download content through stream-ripping services without the creators\artists permission, as shown in the table below looking at stream-rippers views on this area.

BASE ALL UK										
STREAM-RIPPERS	Total	Male	Female	16-24	25-34	35-44	45-54	55+	ABC1	C2DE
AGED 16+ YEARS										
Unweighted Base	1346	774	572	441	390	241	135	139	727	619
It is wrong to download content through stream-ripping services without the creators/artists permission	25%	27%	23%	26%	24%	24%	28%	27%	29%	20%
I find it difficult to find the content I download or rip through legal sources	20%	21%	18%	19%	22%	23%	20%	9%	20%	20%
I am not personally doing anything illegal even if I am using a site or service that allows me to download or rip music content	20%	21%	20%	21%	19%	23%	18%	18%	20%	20%
I'd be less likely to use services that allow me to download or rip music like this if I thought I might get prosecuted by the authorities	23%	23%	24%	27%	21%	26%	20%	20%	23%	24%
I'd be less likely to use services that allow me to download or rip music like this if my friends did not use them as well	12%	12%	11%	12%	14%	13%	8%	5%	12%	11%
I like being able to share content online through sites and services like this	16%	15%	16%	12%	19%	19%	16%	10%	15%	17%
None of these	9%	8%	10%	7%	9%	9%	10%	12%	10%	7%
Don't know	9%	8%	11%	9%	6%	7%	14%	19%	6%	13%

- The biggest demographic difference in terms of agreement that “It is wrong to download content through stream-ripping services without the creators/artists permission” appears to be between social grades, ABC1s 29%** compared to 20% of C2DEs.
- Comparing the different types of stream-ripping service users there was little difference in agreement that it is wrong to download content without creator/artist permission. (Downloader Apps 26%, Downloader sites 26%, stream-ripping sites 26%, stream-ripping plug-ins 24% and stream-ripping software 23%).
- In terms of sharing content we saw that it was actually the 25-44yrs age band, (19%) that were most likely to agree that they like to use these types of service to share. At 25%* we also saw that those using stream-ripping software were most likely to agree with this statement on sharing, compared to 18% for downloader apps and stream-ripping sites groups.



In the chart below we compare the % agreement with the statements around it being wrong to download through stream-ripping sites and the view they are not personally doing anything wrong for the different “rights understanding” groups. This shows that those who say that stream-ripping services do not have the necessary permissions are more likely to agree that “it is wrong to download content through stream-ripping services” (43%) and less likely to agree “they are not doing anything personally wrong” (13%). This both highlights that many of those who are unsure about the legality of what they are doing are also unlikely to see this as immoral or illegal behaviour. It also indicates that while those who do see it as illegal are above average for seeing it as morally wrong the majority of this group (57%) still do not see it that way.



Reasons for using stream-ripping services

Already owning the music in another format (31%) was the main reason for people to use stream-ripping services, followed by wanting to access the music when they were offline (26%) or on the move (25%).

BASE ALL UK STREAM-RIPPERS AGED 16+ YEARS	Total	Male	Female	16- 24	25- 34	35- 44	45- 54	55+	ABC1	C2DE
Unweighted Base	1346	774	572	441	390	241	135	139	727	619
I already owned the music in another format	31%	36%	24%	28%	34%	32%	30%	31%	33%	29%
I want to listen to music when I'm offline	26%	23%	29%	30%	24%	24%	25%	19%	26%	25%
I want to listen to music when I'm on the move	25%	22%	29%	30%	22%	25%	23%	18%	26%	25%
I can't afford to pay for a download	21%	20%	23%	27%	23%	16%	21%	8%	20%	24%
I think official legal downloads are too expensive	20%	19%	22%	23%	21%	23%	13%	13%	21%	20%
The files I want to download are not available on official download stores	19%	20%	18%	19%	20%	21%	17%	15%	20%	18%
I want to listen to music without ads	19%	17%	21%	24%	19%	12%	14%	21%	19%	18%
I've already paid to see the band/artist in concert	13%	15%	11%	13%	16%	15%	9%	6%	15%	10%
I don't think I should have to pay to download music	13%	11%	16%	13%	15%	14%	9%	6%	11%	15%

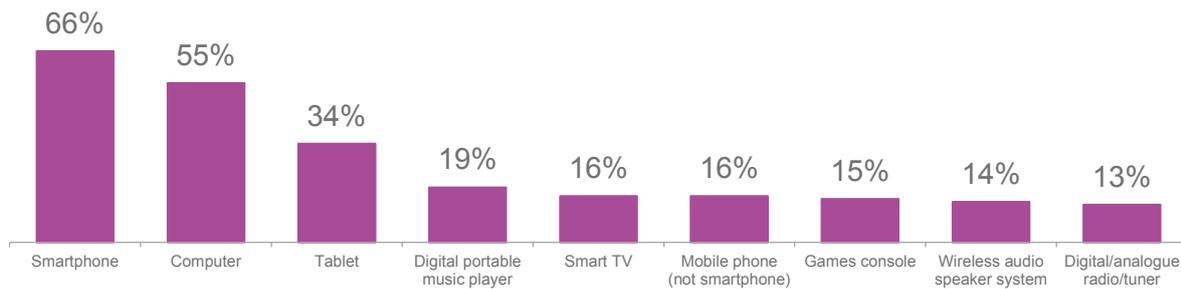
BASE ALL UK STREAM-RIPPERS AGED 16+ YEARS	Total	Male	Female	16- 24	25- 34	35- 44	45- 54	55+	ABC1	C2DE
It saves me using my mobile data allowance to stream content	13%	11%	15%	19%	11%	11%	8%	5%	13%	13%
The industry makes too much money	12%	12%	12%	10%	12%	15%	10%	8%	13%	10%
I can't afford to pay for a subscription to a streaming service (such as Spotify)	12%	10%	14%	14%	10%	11%	12%	10%	13%	10%
I think official streaming services are too expensive	11%	10%	12%	10%	8%	13%	14%	14%	11%	10%
I already spend enough on content	10%	11%	9%	9%	12%	13%	8%	4%	11%	9%
I don't like streaming sites	6%	6%	5%	7%	5%	5%	7%	7%	6%	6%
No one suffers	3%	3%	3%	3%	2%	3%	3%	1%	3%	3%
Other reasons	4%	4%	4%	3%	4%	5%	4%	7%	5%	3%
I have only used these services to download or rip content other than music	3%	3%	3%	1%	3%	3%	6%	9%	4%	2%
None of these	6%	6%	5%	6%	4%	5%	7%	10%	6%	5%

- Men (36%**) were significantly more likely than women (24%) to say they already owned the music in another format (thus the demographic group most likely to say this).
- 16-24s coming out as the highest rating group on agreement with reasons around wanting to listen offline at 30%*, significantly higher than those aged 55+ (19%). They also came out on top for listening to music on the move (30%), significantly higher than those aged 25-34 (22%**) and 55+ (18%**).
- 16-24s also came out on top for financial reasons, such as not being able to afford downloads (27%), significantly higher than both 35-44s (16%**) and 55+ (8%**), as well as for thinking official legal downloads are overpriced (23%), significantly higher than those aged 45-54 (13%*) and 55+ (13%*).

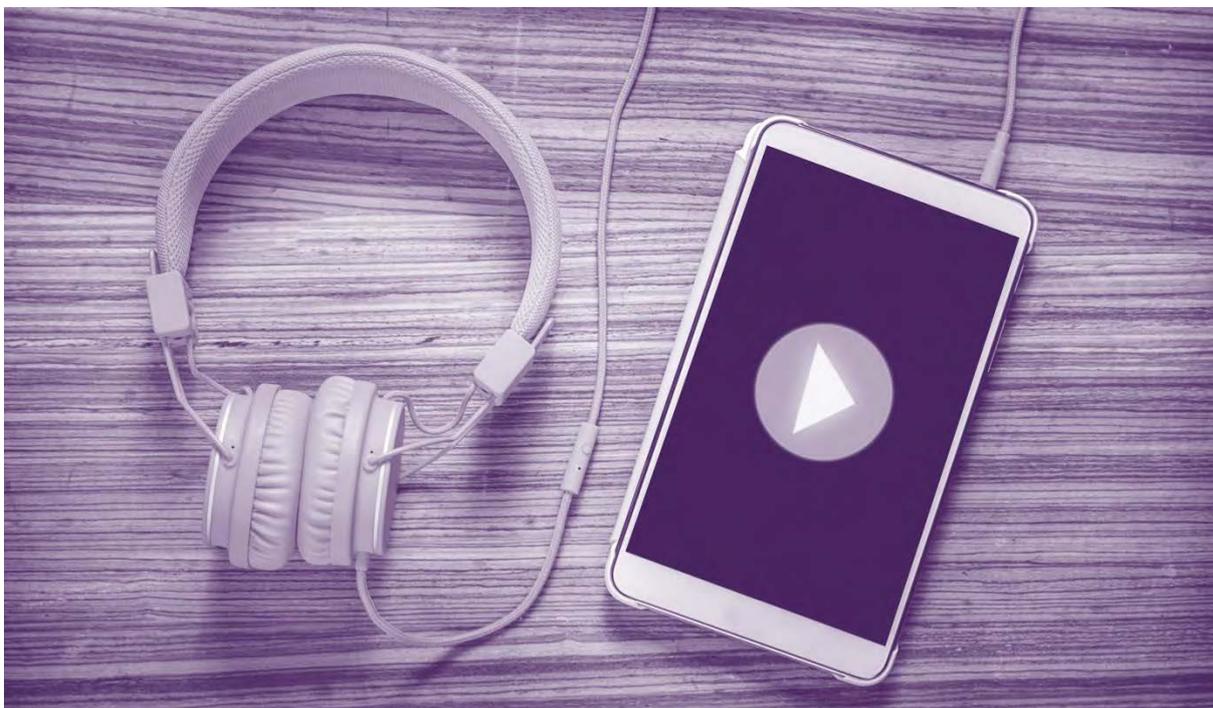
4.6 How music is listened to by stream-rippers

Devices used to listen to music

This research also sought to contextualise the stream-ripping activities within a broader understanding of how music is consumed. The below charts show the percentage of those who use each device to listen to music:



Base: all adults 16+ in GB who have used any stream-ripping service (n=1346)



- Smartphones are the most commonly used device to listen to music on, followed by a computer.

Gender	Smartphone	Computer (desktop or laptop)	Tablet
Male	65%	58%	33%
Female	68%	50%	35%
Age	Smartphone	Computer (desktop or laptop)	Tablet
16-24	72%	55%	32%
25-34	67%	50%	29%
35-44	68%	55%	35%
45-54	65%	55%	45%
55-64	49%	74%	38%
65+	25%	59%	32%
Social grade	Smartphone	Computer (desktop or laptop)	Tablet
ABC1	69%	59%	35%
C2DE	63%	49%	32%

Base: all adults 16+ in GB who have used any stream-ripping service (n=1346)

- There is little difference between genders, though women are slightly more likely than men to ever use their smartphones to listen to music (68% compared to 65%).
- Those aged 16-24 are most likely to use smartphones to ever listen to music, with nearly three quarters doing so (72%), significantly more likely than those aged 55-64 (49%**) and 65+ (25%**). That said, those aged 65+ are more likely than the younger age groups to use a computer to listen to music, with the exception of those aged 55-64 who are even more so likely.
- ABC1s are more likely to use any of the devices to listen to music than C2DEs, with 69%* compared to 63% respectively for smartphones and 59%* compared to 49% respectively.

Services used to listen to music (at least once a week)

Service	%
YouTube	71%
iTunes	38%
Facebook	38%
TV music channels	37%
BBC iPlayer	35%
Spotify (ad funded)	35%
Soundcloud (free)	31%
Apple Music	30%
Spotify (paid subscription)	30%
Google Play Music	29%
Radioplayer	26%
Vevo	26%
Amazon Prime Music	26%

Service	%
Amazon Music Store	25%
Podcasts	25%
LastFM	23%
Artist's own website	23%
Deezer (ad funded)	22%
E Music	21%
Tuneln	21%
Vimeo	21%
Deezer (paid subscription)	21%
Bandcamp	20%
Soundcloud (pro/unlimited)	20%
MySpace	19%
Napster	19%

Base: all adults 16+ in GB who have used any stream-ripping service (n=1346)

- YouTube by far leads the general services used to access music content at least once a week by stream-rippers.



5 Technical appendix

5.1 Data collection methodology

The research universe for this study was all adults aged 16+ in the UK. However, the focus of the study (and thus the majority of the questions) was amongst the UK online population. Computer-assisted web interviewing (CAWI) and face-to-face computer-assisted personal interviewing (CAPI) was employed for this research.

The online element

The online element of this research was conducted via Kantar Lightspeed's online panel to undertake a dedicated nationally representative (of the internet population) Omnibus-type approach. Respondents were invited to take part via email, and demographic quota targets (sex, age, working status and region) were set to ensure the end sample profile is representative of the UK internet population.

Due to the nature of the research subject and audience that we needed to speak to, there were strong benefits for adopting online computer-assisted web interviewing (CAWI). These benefits are as follows:

- it was the most suitable / relevant methodology for the subject matter
- it contains a large incidence of high frequency internet users; key to qualification for any questions on illegal online behaviour and thus providing a more robust sample / high representation with which to profile and cut the data. The sample was then down-weighted in order to provide the true proportion amongst all adults.
- it was seemingly the most likely to generate honesty, due to being entirely self-completion (i.e. removing the interviewer conditioning effects)

However, despite these benefits, it is clear that a CAWI sample could not be considered representative in isolation as it would:

- reduce coverage of those aged 65+ significantly
- provide only a handful of low frequency internet users, who are less likely to participate in the kind of behaviour covered, but were again necessary for a representative sample if looking to accurately size market behaviour

Therefore, a single methodology approach to the project would not have been sufficient, and a mixed one was more likely to generate accurate and representative results. The above CAWI online sample was therefore supplemented by a CAPI methodology.

The face-to-face element

The CAPI element of this research was conducted using the Kantar TNS Omnibus service. This service offers the largest weekly face-to-face consumer survey in the United Kingdom. Each survey interviews approximately 2,060 adults aged 16+ and runs twice per week, offering c.4,120 adult interviews per week. Again, quota targets (sex, age, working status and presence of children) were set during interviewing to ensure representivity. This makes it a high quality and cost-effective research solution for those who want to access a representative sample or specific groups.

Self-completion was offered for all sensitive questions. We know from experience that this method drives more honest responses, and it also maintains some consistency with online research, which was 100% self-completion. There were some concerns that older age groups might prefer to be asked the questions due to being less technically proficient on the whole, however it would actually only be those who claim to partake in stream-ripping behaviours that would be required to self-complete. We therefore believe that if they are proficient enough to use stream-ripping services via a computer, they should have little trouble in using the CAPI machine with an interviewer's guidance.

5.2 The sample

Total sample

Methodology (all Omnibus)	Description	Sample size
Online (CAWI)	16-64 year olds who use the internet at least once a day	4206
Face-to-face (CAPI)	All adults 16+	4906
Total	All 16+ in the UK	9112

Stream-rippers sample

Methodology (all Omnibus)	Description	Sample size
Online (CAWI)	16 – 64 year olds who use the internet at least once a day and have ever used any stream-ripping service	1047
Face-to-face (CAPI)	All adults aged 16+ who have ever used any stream-ripping service	299
Total	All 16+ in the UK who have ever used any stream-ripping service	1346

Data was then weighted based on the standard Omnibus nationally representative profile (gender, age, social grade and region) as well as internet usage (based on latest Ofcom CMR figures for 2016).

Sample selection

CAWI interviews: The sample was initially selected using demographic information already held, from Kantar's Lightspeed consumer panel (this information is regularly updated, since it is a fully managed panel). The panellists were invited via email to take part in the survey, and demographic quota targets (sex, age, working status and region) were set to ensure that the end sample profile was representative of the UK internet population.

CAPI interviews: Our face-to-face omnibus uses a comprehensive address-based system using PAF and CD-Rom, cross-referenced to the Census data. For each wave, 143 sample points are selected and, within the selected primary sampling points, a postcode sector is chosen. Postcode selection within primary sampling points alternates between A and B halves to reduce clustering effects. All interviews were conducted via the field team and in accordance with strict quality control procedures. Quotas (by sex, age, working status and presence of children) were set during interviewing to ensure representivity, while any sample profile imbalances are corrected at the analysis stage through weighting. Further technical details can be provided on request.

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About Kantar Media

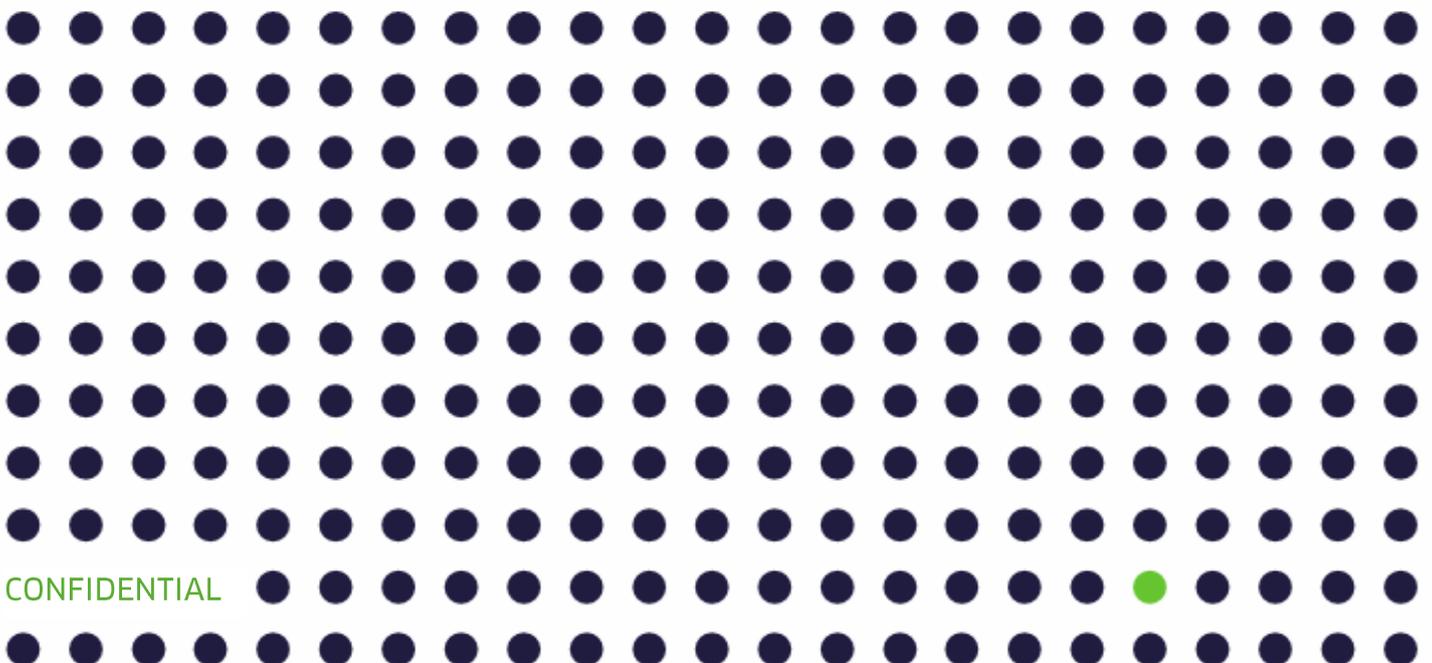
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Stream-ripping

A study on the growing threat

November 2016 | PRS for Music and The Intellectual Property Office



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Introduction

This report was commissioned by PRS for Music and the Intellectual Property Office to research stream-ripping, an increasingly popular method of music piracy.

Stream-ripping is the process by which licensed content is copied without permission, and therefore illegally, from third party streaming services such as YouTube and Spotify and then stored for later use on the end user's computer or mobile device. There are websites, software applications and mobile applications that are used to carry out this activity and this study looks at those methods in detail.

The specific questions that this study addresses are as follows:

- What proportion of the overall online music piracy usage is accounted for by stream-ripping, comparatively to more established forms of online music piracy?
- What are the most popular **stream-ripping services**?
- What are the most popular entry points to such **stream-ripping services**?
- What is the primary funding model(s) of **stream-ripping services**?
- How much stream-ripping usage is linked to the abuse of particular licensed music services (e.g. YouTube, SoundCloud)?
- How do **stream-ripping services** work in terms of the technology they use?

This report answers those questions in three parts:

- **Part One** of the report provides a picture of the UK music piracy landscape, considering the most popular **stream-ripping services** being used in the country, and the overall proportion of music content infringement which these services are responsible for when compared to older methods of piracy;
- **Part Two** focuses on the technical composition of **stream-ripping services** in terms of their technical infrastructure and functionality;
- **Part Three** investigates the user entry points to **stream-ripping services**, the licensed services being abused by these services, and finally the funding models of **stream-ripping services**.

Glossary

This glossary contains definitions of some of the terms and categories which are used throughout the report.

Stream-ripping services

Stream-ripping services are defined as any site, software program or app which provides users with the ability to download content without permission, and therefore illegally, from a third party internet stream which can be used offline. These services can be split into five further sub-categories, which have been considered throughout the report:

- **Download Apps** source and download content from licensed services – delivering through an app.
- **Download Sites** source and download content from licensed services – delivering through a website.
- **Stream-ripping Sites** allow the user to download content from licensed services, via the input by the user of the URL/link for where the content is made available on the licensed service.
- **Stream-ripping Plug-ins**, otherwise known as browser extensions, provide browser level functionality allowing for streamed content to be downloaded. The advantage of these services is that the ripping functionality can be turned on and off by the user in real-time without the need to switch between the streaming service and the stream ripping service. Content can also therefore be downloaded in bulk, removing the need to download files one by one.
- **Stream-ripping Software** is downloaded via developer websites, software or review sites, and allows for streamed content to be copied, or ripped, and stored as a downloadable file.

Established methods of piracy

- **BitTorrent** is a peer-to-peer (P2P) technology - this decentralised file sharing system provides an efficient way to transfer large files across the Internet. Each part of a file downloaded by a user is then transferred to other users – there is no need for a user to have the entire file on their computer to share.
- **Cyberlocker Host Sites** work by allowing users to upload files to a cloud storage server. It is possible for a user to access files on these sites through a link shared by the user that uploaded it.
- **Cyberlocker Link Sites** act as indexes or lists of links to content stored on cyberlocker host sites. Users can freely navigate content hosted on the site via the search functionality on the site or via search engines, meaning that files are easier to find for both would-be downloaders and copyright holders.
- **Proxy Sites** provide dedicated access to sites which have been blocked in the UK, allowing users to bypass this filtering and reach infringing content. These proxies may provide access to one or more blocked sites at the same time.

- **Other Sites** has been used to group a variety of other methods of content piracy such as newsgroups (a forum for the discussion of a particular topic where files can also be posted for others to download) and other less popular file sharing methods such as eDonkey (an alternative to BitTorrent which allows users to share files in a decentralised network).

Other definitions used within this report

- **APIs** (Application Programming Interface) make it easier to develop a computer program or website by providing a way to speak to another computer system to request information or exchange data. For example, API calls to licensed services can be used by stream-ripping services to request content that they can then extract the audio from.
- **DDLs** (Direct Download Links) are links which direct users to the download of a file.
- **Malware** is a computer program software which is specifically designed to damage or gain access to the user's computer.
- **PUPs** (Potentially Unwanted Programs) are computer programs usually installed in conjunction with a program which the user wants. For example, a user may download a program for a specific purpose and be offered a browser extension or other tool as part of the software package. PUPs are not always benign and malicious examples include adware and spyware.

Key Findings

- In relation to the more established and historically popular categories of infringing sites, those categorised as **stream-ripping services** are found to account for a considerable proportion of the overall music infringement activity in the UK. Usage of **Stream-ripping services** accounted for the majority (68.2%) of the top 50 specifically music infringing sites - 498,681 out of the total 731,492 top 50 usage;
- The **stream-ripping service** with the highest usage in the UK by far is the **stream-ripping site** *youtube-mp3.org* - the recorded usage in September 2016 amounted to 45.2% of the combined top 50 specifically music infringing site usage, and 66.2% of total stream-ripping usage from the same top 50. Overall, it is clear that **stream-ripping sites** are the most popular type of **stream-ripping service** in the region, due primarily to the overwhelming popularity of one site. However, since the research in this report was undertaken, action against the site and its stream-ripping functionality now means that it is geo-blocked in the UK;
- The legitimate streaming service most abused through stream-ripping is YouTube, both in terms of the number of sites which provide stream-ripping capabilities for the service (75/80 of the sample surveyed) and in the actual usage of YouTube specific sites. The service that is targeted does change slightly depending upon the type of **stream-ripping service** being used. **Download sites** are found to rely on both YouTube and SoundCloud as their source of ripped content, whereas the **stream-ripping sites** are generally more specific to one licensed service;
- The most common method of obtaining content via **stream-ripping services** is through the conversion of a link to a file; a user pastes their chosen link into the website, which then converts the content into a file for the user to download. The predominant method of content delivery is through direct downloads, straight to the computer or device being used to access the service, however, links to cloud storage services like Dropbox were also observed as a potential emerging method of access.
- The main user points of entry to **stream-ripping services** are found to be direct access to the services' domain and through search engines. The source of traffic is relatively balanced between direct access and search engine traffic for **stream-ripping sites** and **stream-ripping software**; however, this changes considerably for **download sites**, where search engines account for the majority of traffic. This difference in the origin of usage is likely to be due to users of **download sites** searching for the download of a specific song or album, which they are unaware has been ripped by the site from a licensed service;
- Web-based **stream-ripping services** rely predominately – and entirely in the case of **stream-ripping sites** – upon advertising. This changes in relation to **stream-ripping apps** and **stream-ripping software**, which also include payments as a source of funding. These services can charge for the initial download and installation and then for further enhancements brought about by upgrading to a premium license. Another stream of revenue to these services is the bundled software – in most cases this results in users receiving some form of **PUP** (potentially unwanted program) through the installation process which may have unintended or malicious consequences;
- A survey of the advertising found on the most popular **stream-ripping services** reveals malware/**PUP** advertising to account for the majority of adverts serviced to users (52.2%). Generic/other advertising was the second most common, accounting for a noteworthy 29% of advertising which funds unauthorised **stream-ripping services**. Scam (14.5%) and gambling (4.3%) adverts make up the remainder of advertising serviced.

Part One: Stream-ripping in the context of the music piracy landscape

Stream-ripping can be defined as the process of obtaining a persistent copy of streamed content without permission, and therefore illegally, from third party streaming services. The user can create a downloadable file, from content that is available to stream online. This process can be done using audio files or music videos but in both instances, audio copies of tracks can be permanently downloaded after a format conversion enabling the user to store them and listen offline.

The first part of the report considers the most popular music infringing websites to establish a top site list. With the top sites identified, the position of **stream-ripping services** in relation to overall music piracy, which has traditionally been dominated by more established methods of piracy, is explored in detail.

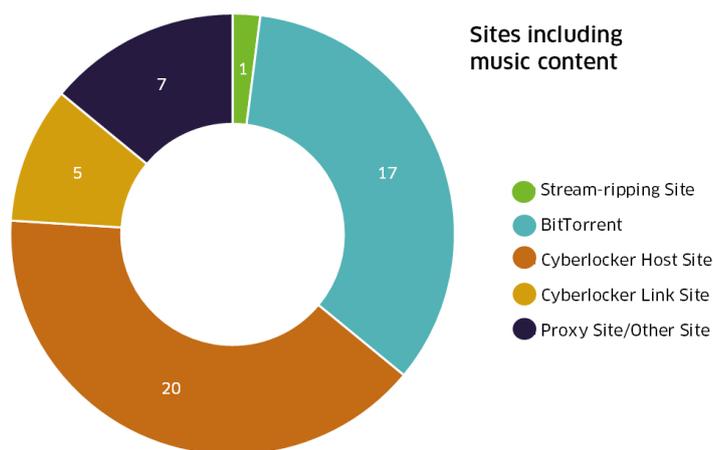
INCOPRO tracks over 17,000 websites in its Identify database and categorises them by reference to the content that is accessible via them and the methods by which they make that content available. Metrics are gathered, such as visitor traffic and hosting location, which enables insight into the various aspects of the piracy landscape. To assess the proportion of **stream-ripping services** in the overall music piracy landscape, the top 50 most popular websites in the UK, which make infringing music content available, have been analysed.¹

Most popular content infringing sites which contain unauthorised music content

This section provides insight into the scale of stream-ripping in relation to overall content piracy in the UK. All infringing sites which contain music content (including those making music available alongside other types of content) have been ordered by their usage by UK users in September 2016.² The top 50 highest usage websites were then selected for further analysis.

Only one **stream-ripping site** features in the top 50 piracy websites. The most common categories of sites which contain music content are **BitTorrent** (17) and **cyberlocker host sites** (20) – both established methods of piracy. When combined, these two categories account for a significant majority (37/50) of the most popular music infringing sites. The third most popular category of site is the **proxy/other sites** category, which consists of 6 proxies.

This top 50 approach provides a full picture of sites which may be being used to infringe music copyrights. One limitation, however, is that it is unclear exactly how much of the usage of these sites, which contain an array of content types, can be attributed to unauthorised music consumption and how much relates instead to the other kinds of content being accessed (e.g. film, TV, books). For these more generic content sites, where various types of content are made available, film and TV content has historically accounted for a considerable proportion of the usage of such sites.



¹ For the purposes of this section, only those **stream-ripping services** which are provided via websites have been analysed, i.e. **download sites, stream-ripping sites and stream-ripping software**.

² The methodology used to calculate site usage is contained in *Appendix A*.

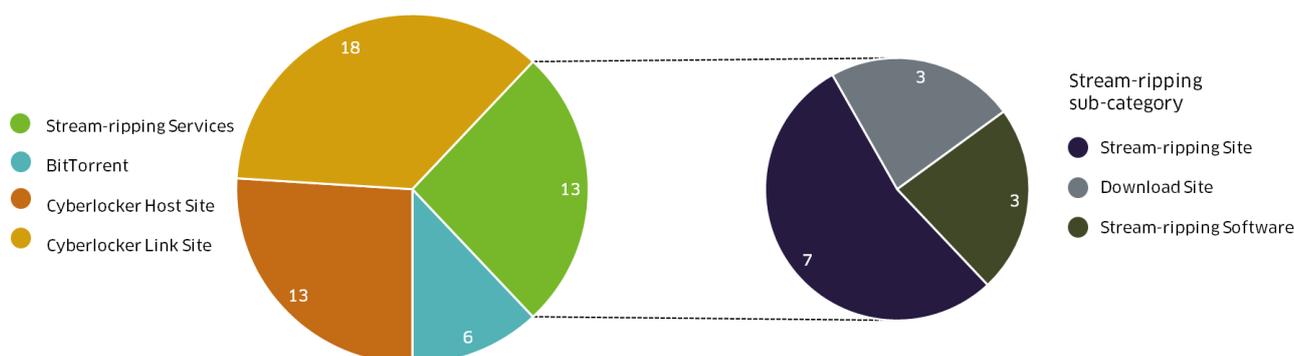
Only 2 of the top 50 sites³ which have been considered above are music-specific sites. This means that a significant proportion of the usage of the other 48 sites could pertain to other types of content. It should be noted that the usage considered in this report represents that of the whole site and may not relate specifically to music piracy.

To illustrate this possible bias, the top 10 most popular music and top 10 most popular video torrents on The Pirate Bay, a **BitTorrent** site, were analysed. There were 99,636 users actively sharing TV/film torrents and 10,643 users actively sharing music content. This represents almost a 10:1 ratio in users actively sharing TV/film content versus music. Although only indicative⁴, it is helpful to understand the context of music piracy on these websites.

Most popular sites providing unauthorised music content only

To provide a more music-centric landscape, the previous analysis was repeated focussing on websites offering music content only. This revealed an obvious change in the types of websites being used and especially in the prevalence of **stream-ripping services**.

Top 50 Music Specific Sites by Category



There is a difference in the proportion of **BitTorrent** sites being used for music specific content, the reason for this is likely to be that this method lends itself more to larger video file sizes than the comparatively smaller music torrents. This hypothesis is supported by the user sharing levels found in The Pirate Bay analysis above. Another reason for the lower presence of **BitTorrent** sites is that the sites that do specialise in music content tend to be private and not accessible to the general public.

The most noteworthy change brought about by this alternative top site grouping is the introduction of 12 additional **stream-ripping services**. Breaking down the 13 **stream-ripping services** into their respective sub-categories reveals 7 **stream-ripping sites**, followed by 3 **download sites** and then 3 **stream-ripping software** sites. These sites have replaced some of the **BitTorrent** sites from the previous top 50. There is also a significant increase in **cyberlocker link sites** (from 5 to 18).

³ The **stream-ripping site** *youtube-mp3.org* and **cyberlocker host site** *purplinx.org*.

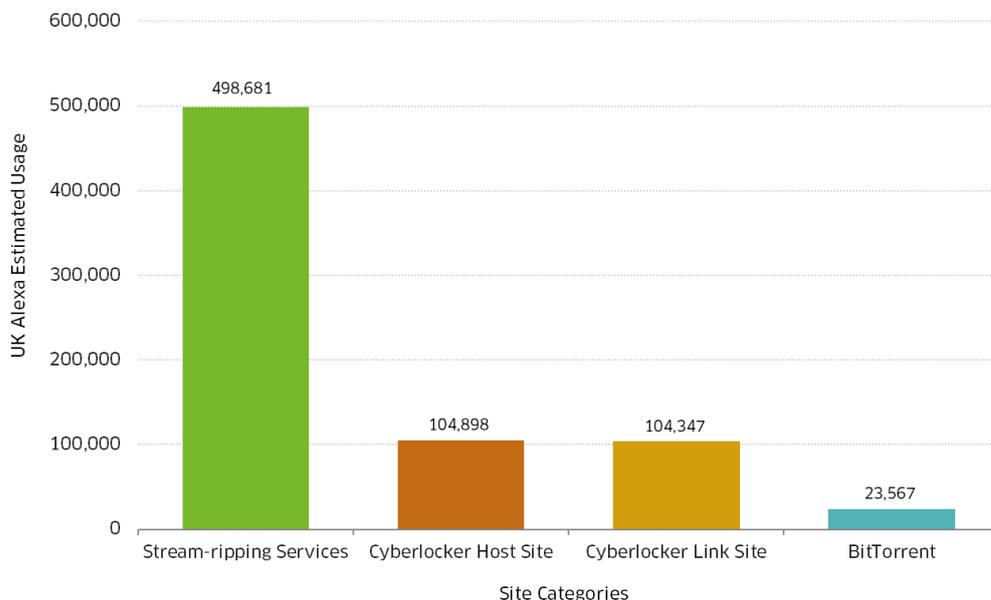
⁴ The proportion of audio and video activity analysed relates only to The Pirate Bay, this may change on some of the other popular platforms and has only been used to provide an indication of the balance in downloads of these two different types of content. Another point to take into consideration is that the active users in relation to torrents is worldwide, therefore there is the possibility that UK users do not follow the global trend of video content being more popular than music.

The contribution of each type of site to the music infringement landscape, in September 2016, is shown in the graph below. The pie chart above showed that 13/50 websites related to **stream-ripping services** but the bar chart below clearly shows that **stream-ripping services** are responsible for the highest amount of use of the music specific infringing sites, accounting for 68.2% of the total top 50 usage.

UK Usage of Top 50 Music Specific Sites

September 2016

- Stream-ripping Services
- BitTorrent
- Cyberlocker Host Site
- Cyberlocker Link Site



A significant portion of stream-ripping usage relates to only one site; *youtube-mp3.org* accounted for 45.2% of the usage across the top 50 music specific infringing sites in September 2016 and 66.2% of the total **stream-ripping service** usage.

To analyse the **stream-ripping services** further, the usage data has been broken down into the sub-categories and is shown in the graph (right).

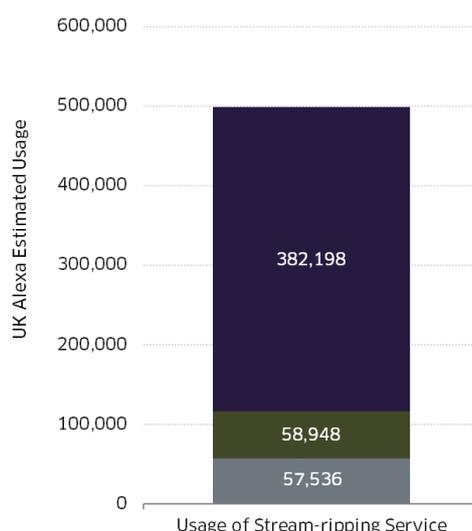
Viewing the data in this way demonstrates just how dominant **stream-ripping sites** are, accounting for 76.6% of the overall usage of the most popular **stream-ripping services**.

Download sites and **stream-ripping software** are responsible for a lower percentage, 11.8% and 11.5% respectively. The reason for this is likely to be the simplicity of using **stream-ripping sites**, making them the most accessible of all the types of **stream-ripping services**.

Usage Split of Stream Ripping Sites in the Music Specific Top 50

September 2016

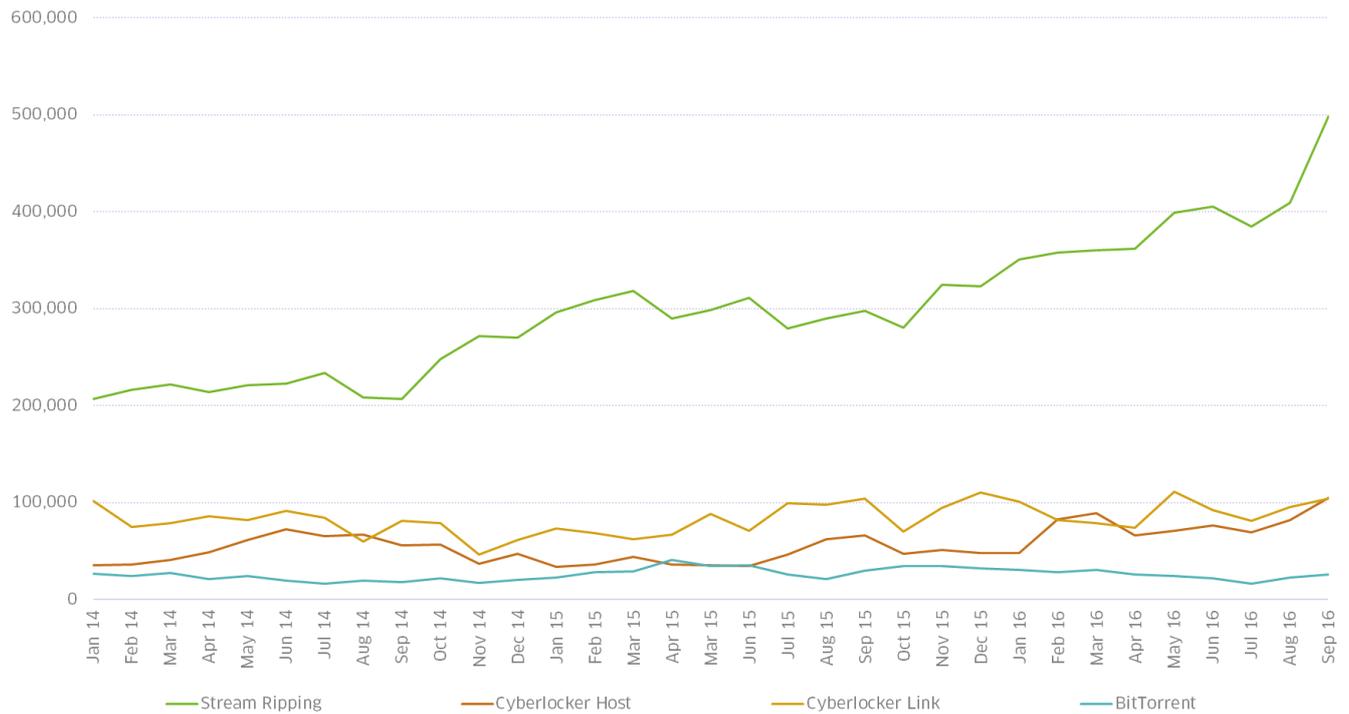
- Stream-ripping Site
- Download Site
- Stream-ripping Software



Changes in the music piracy landscape over time

To understand the evolution of stream-ripping over time, the following graph displays data for the top 50 sites, which contain music content only, for the period of January 2014 to September 2016. Site usage has been combined by category to study the trends in usage over time.

UK Top 50 Music Specific Sites - Historical Growth by Type - UK Alexa Figures



The graph indicates that there has been a clear upward trend in stream-ripping usage over time, increasing by 141.3% over the recorded period.

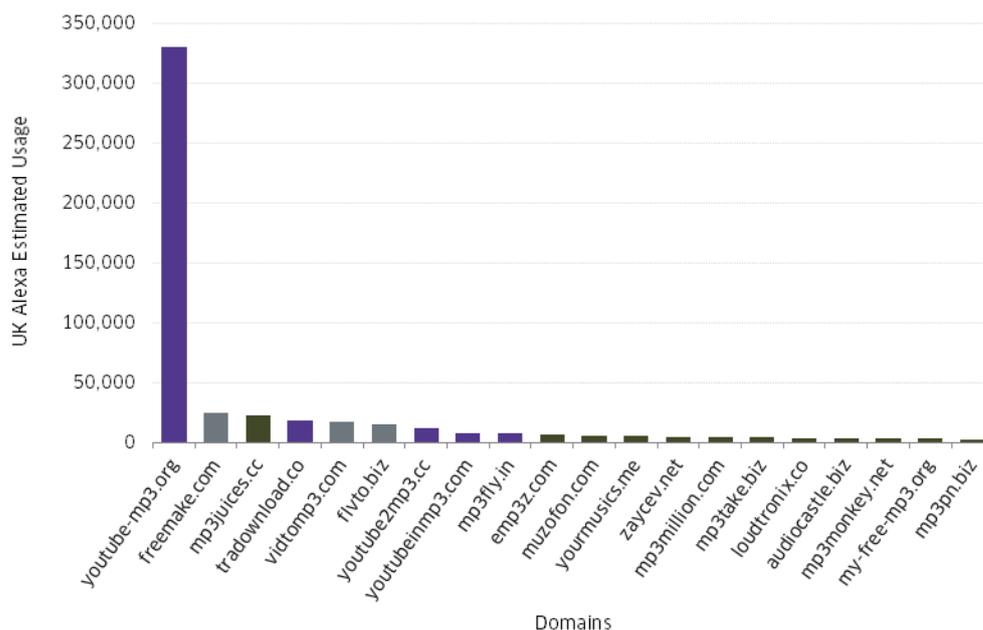
Most popular stream-ripping services

To understand the drivers for this increase, the most popular **stream-ripping services** have been analysed to determine individual trends over time. As at September 2016, the most popular **stream-ripping service** is *youtube-mp3.org*, a **stream-ripping site**, which dwarfs the usage of all other **stream-ripping services**. The significance of the dominance is clear in the bar graph below.

UK Usage of Top 20 Music Stream-Ripping Services by Type

September 2016

- Stream-ripping Site
- Download Site
- Stream-ripping Software



To put this usage gap into perspective, *freemake.com*, which was the second highest usage site, recorded only 8% of the usage of *youtube-mp3.org*, in September 2016. The site is unmatched in popularity when considering the alternative **stream-ripping services** in the UK and is found to have been popular for several years, with an average usage of 251,702 since January 2014. However, it is important to clarify that *youtube-mp3.org* has been geo-blocked for UK users since the completion of this report – removing its infringing functionality in the country.

Stream-ripping apps and stream-ripping plug-ins

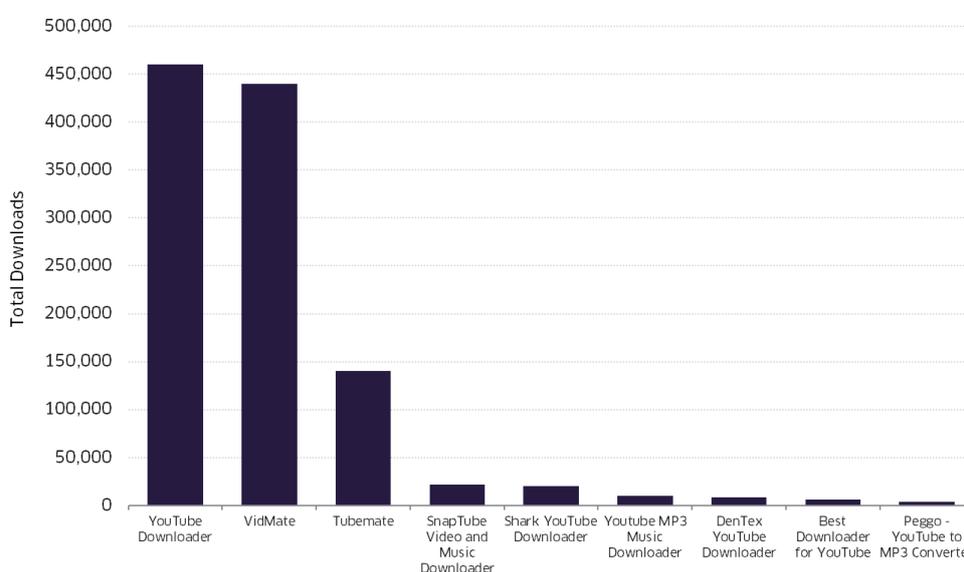
So far in this report, the data has been taken from those **stream-ripping services** that operate via websites. Two important sub-categories that have yet to be analysed are **stream-ripping apps** and **stream-ripping plug-ins**.

Turning firstly to **stream-ripping apps**, a total of 10 popular apps were identified for analysis. Looking at the titles of these **stream-ripping apps**, 6 out of the 10 explicitly mention YouTube in their title, giving an indication of their primary source of content. Three others make potential references to YouTube, i.e. 'Tubemate', 'Pocket Tube' and 'SnapTube'.

To measure the popularity of these **stream-ripping apps**, data on global downloads of apps was obtained and revealed 1,110,820 downloads in total as of November 2016. These download figures relate to downloads of the apps themselves which are considered in this report and not content downloaded through them. A breakdown of this data by **stream-ripping app** is shown below.⁵

Download Statistics for Top Stream-ripping Apps

● Global Downloads



There are a couple of important caveats to this figure; firstly, the data is global and not focussed solely on UK users and, secondly, there are a range of app stores online that make the Android apps available, especially the versions available for Android devices, but not all give download statistics. For this reason, the figure above is likely to be understated and the true figure considerably higher.⁶

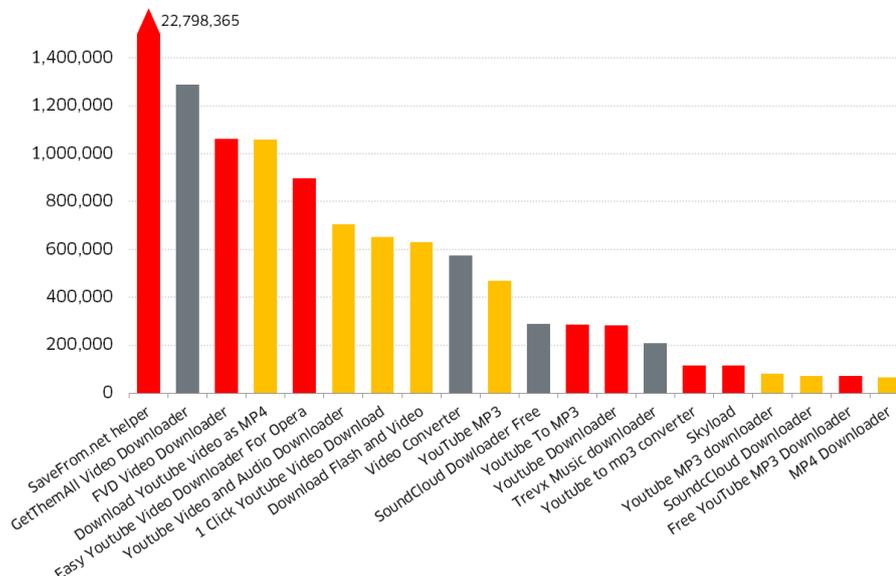
⁵ Please note that download statistics for Pocket Tube were not available and so do not appear in the chart below.

⁶ There are also doubts about how often the figures are updated and how accurate they may be which cannot be ascertained. This data should therefore be treated as indicative.

Considering next the sub-category of **stream-ripping plug-ins**, a total of 20 were identified based on their popularity:

Download Statistics for Top Stream-ripping Plug-ins

- Chrome
- Firefox
- Opera



As the graph above shows, 10 of the **stream-ripping plug-ins** specifically reference YouTube as the content source, with several more referencing the download of music.

The data for **stream-ripping plug-ins** has two key limitations: firstly, like **stream-ripping apps**, the data is global and therefore UK downloads cannot be determined; and secondly, the most popular plugins are general purpose downloaders that assist in downloading content from links on a page and may not be used for stream-ripping specifically. As with **stream-ripping apps**, the data should therefore be taken as indicative to give an idea of the scale of the issue.

Part Two: Technical composition of Stream-ripping services

This section of the report provides a technical analysis of the top 10 **stream-ripping services**⁷ in the UK as identified in Part One. The **stream-ripping services** are examined to determine their technical infrastructure and functionality.⁸

The following table lists the **stream-ripping services** considered and the key points which were considered are discussed below.

Domain	Category	Obtain Content	File Type	Quality (kbps)	Content Delivery
youtube-mp3.org	Stream-ripping Site	URL	Audio	128	DDL
freemake.com	Stream-ripping Software	URL & Search	Both	320	DDL
mp3juices.cc	Download Site	URL & Search	Audio	128 - 192	DDL
tradownload.com	Stream-ripping Site	URL	Both	128 - 256	DDL
vidtomp3.com	Stream-ripping Software	URL	Audio	128+	DDL
flvto.biz	Stream-ripping Software	URL	Both	128+	DDL/Email/Dropbox
youtube2mp3.cc	Stream-ripping Site	URL	Audio	128+	DDL/Dropbox
youtubeinmp3.com	Stream-ripping Site	URL & Search	Audio	128 - 192	DDL
mp3fly.in	Stream-ripping Site	URL	Audio	128+	DDL
emp3z.com	Download Site	Search	Both	192	DDL

The most common method of obtaining content via **stream-ripping services** is through the conversion of a link to a file; a user pastes their chosen link into the website, which then converts the content into a file for the user to download. This functionality was available on 9 of the 10 sites. This is an easy and certain way for users to obtain the content they want, as they have preselected the video or stream in advance on a site like YouTube and copied the link to it. Three of these websites also included a search function, allowing users to search for the track, album or artist names that they wished to download, with the source of the files coming from YouTube or similar. Only one of the websites, *emp3z.com*, did not contain a URL pasting functionality and relied solely upon search.

The file types available via these **stream-ripping services** are audio focussed; 6 sites provided audio-only ripped content and the other 4 sites provided audio and video stream-ripping capability. Although there may be some interest for users to download video content for offline viewing, based on the functionality supplied via these services, it is demonstrably less common than those wishing to rip audio.

Audio quality delivered by streaming services varied depending both upon the source used and the compression technique employed. The quality of an audio file can be measured in kilobits per second (kbps); an MP3 file at 192kbps is near CD quality audio. The lower the quality, the lower the kbps value. Most services in this sample provided audio files at a quality of 128 - 192 kbps. However, the source stream is expected to suffer degradation during the process of converting to a downloadable audio file, and streaming content is not always in high quality to begin with, so the user may find they have lower quality audio than they expected.

Due to the source content on streaming sites having been compressed during the uploading process, 320 kbps files (or higher) are unlikely to be obtainable through stream-ripping. Therefore, where sites offer 320 kbps quality (for example, *freemake.com*) the file is

⁷ For the purposes of this section, as in Part One, only those stream-ripping services which are provided via websites have been analysed, i.e. download sites, stream-ripping sites and stream-ripping software.

⁸ Please note that since the completion of this report, the ripping functionality of *youtube-mp3.org* has been removed in the UK.

likely to have been subject to upscaling. This makes the file a larger size but it does not improve the audio quality - it is actually detrimental to the clarity of the bitrate of the ripped files.

The predominant method of content delivery on stream-ripping services is through direct download links (**DDLs**), straight to the computer or device being used to access the service. This option is available on all of the analysed services and is expected to account for the clear majority of content being ripped.

Notably, two of the services offer the additional capability of sending ripped files to a Dropbox account of the user. With this option users merely need to sign into their account to send the file to their personal cloud storage. This functionality would allow stream-ripping users to access their pirated content on multiple devices. The email function available on *flvto.biz* would also aid stream rippers in this regard.

Part Three: In-depth look at the most popular stream-ripping services

Part Three of the report focusses on how users find these **stream-ripping services**, the funding models of these services, the licensed services being abused by these **stream-ripping services** and finally where these **stream-ripping services** are located. The full list of 100 **stream-ripping services** used for the analysis in this part of the report has been provided in *Appendix D: Top stream-ripping services by sub-category*.

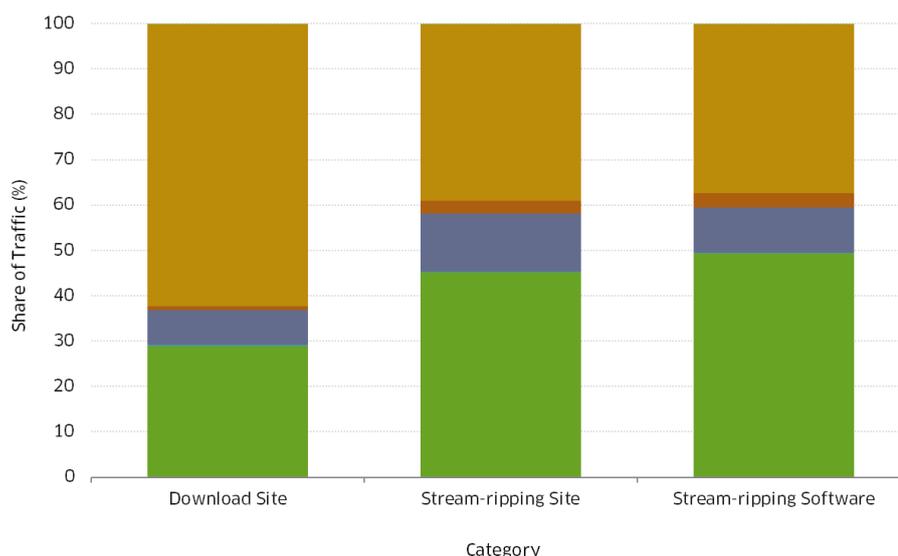
User entry points

A key question is how users find out about **stream-ripping services** initially. INCOPRO has used SimilarWeb⁹ traffic source data to provide insight into how users find these services. The following graph displays the origin of traffic to a sample of the most popular **stream-ripping services**, categorising the sources of traffic as originating from direct access, mail, referrals, social networks and search engines.

Entry Points (%) to Stream-ripping Services

By Category

- Direct
- Mail
- Referrals
- Social
- Search



The stacked bars show that overall there are two major points of entry to the most popular **stream-ripping services** in the UK – direct access (green) and search engine (gold). **Download sites** receive the majority of traffic from search engines. This may be due to the indexing of individual pages for **download sites** by search engines and users can therefore find these sites after searching for specific content, such as an artist, track or album. If users become more familiar with sites they find in this way, they are able to navigate directly to the sites; and direct traffic might therefore increase over time as users remember the site name, use bookmarks or rely on the auto-complete function in their browser to find the site again from their browsing history.

⁹ For more information about SimilarWeb, please see: <https://www.similarweb.com/corp/about/>

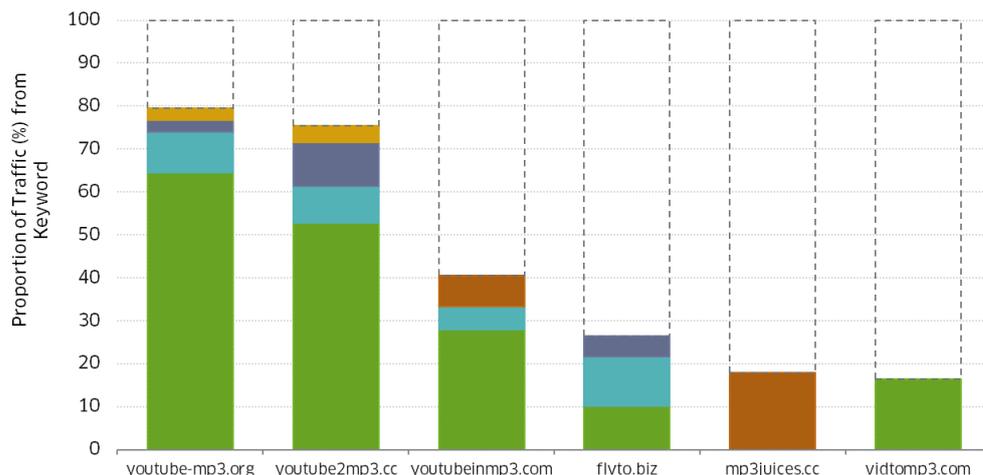
Search keywords

As search is a key driver of traffic, further analysis of the top keywords used to reach each type of site was performed. The top 5 keywords for each of the top 10 **stream-ripping services** were collated, yielding 50 total search terms. 5 of these 50 search terms were found to appear more than once, with the most popular of these ‘youtube to mp3’ leading to 5 of the top 10 **stream-ripping services**. The following graph displays the 5 most occurring search terms of the top 10 **stream-ripping services**, and the amount of search traffic for which they are responsible. These top 5 terms relate to 6 out of the top 10 sites with the remainder using other keywords

Search Traffic (%) of Most Occurring Keywords

Top 10 Stream-ripping Services

- youtube to mp3
- youtube mp3
- youtube converter
- mp3 download
- youtube2mp3
- Other

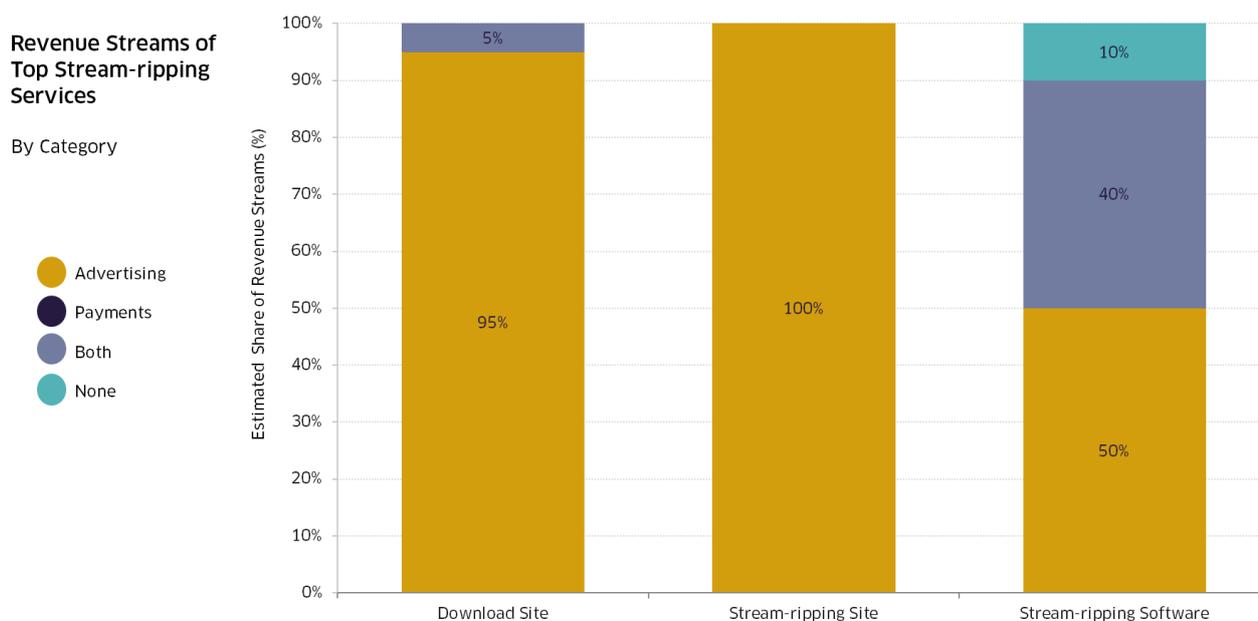


The graph shows the most popular search terms to be relatively generic stream-ripping keywords, with the main themes being ‘YouTube’ and ‘MP3’. Notably, just these five search terms are found to be responsible for the clear majority of activity channelling search traffic to *youtube-mp3.org* (79.6%) and *youtube2mp3.cc* (75.4%).

It is worth pointing out that users also rely on search engines for navigation not just search. A user may type the name of the site they want to visit into the search engine and then click on the link to the site. It is therefore unclear if all users of search are looking for any **stream-ripping service** or for a specific one. With sites named *youtube-mp3.org* and *youtube2mp3.cc* receiving high proportions of search traffic the search terms ‘youtube to mp3’ and ‘youtube mp3’ the search traffic could be navigational activity to known sites rather than search discovery leading users to unknown **stream-ripping services**.

Funding models

The funding models of piracy sites can typically be categorised as coming through either advertising or payments made directly to the site in the form of payment for services or donations. The following graph shows analysis of 70 **stream-ripping services** (40 **download sites**, 20 **stream-ripping sites** and 10 **stream-ripping software**).



This analysis reveals that advertising accounts for the majority of income associated with these sites, with 100% of revenue for **stream-ripping sites** coming from this source. For 2 of the **download sites** additional download capabilities were offered following a payment to the site.

The **stream-ripping software** category has a more diverse revenue stream. Software is usually distributed as freeware and relies upon advertising within the software or bundled in software (i.e. browser toolbars) to maintain the income necessary to keep the service running. Of the most popular **stream-ripping software**, 40% offered additional benefits in return for payment. These are designed to enhance functionality, such as the removal of advertising or multiple download capabilities, encouraging users to move to a premium version of the software.

The funding model of **stream-ripping apps** and **stream-ripping plug-ins** relies almost entirely upon bundled software (including malware, adware and spyware being installed – perhaps unwittingly – by users) in the setup process rather than adverts, though these are still present in some apps. Most of these **stream-ripping services** therefore subsist through the inclusion of potentially unwanted programs (**PUPs**) which can only be avoided by opting out during a confusing installation process. As with **stream-ripping software**, a paid-for upgrade to an ad-free or enhanced version is another source of revenue.

Although most **stream-ripping services** rely on advertising as the primary source of revenue, it is difficult to estimate the level of funding attributable to direct payments; this could potentially represent more incoming revenue than that received by sites using only advertising as the sums involved are likely to be higher, though less in volume.

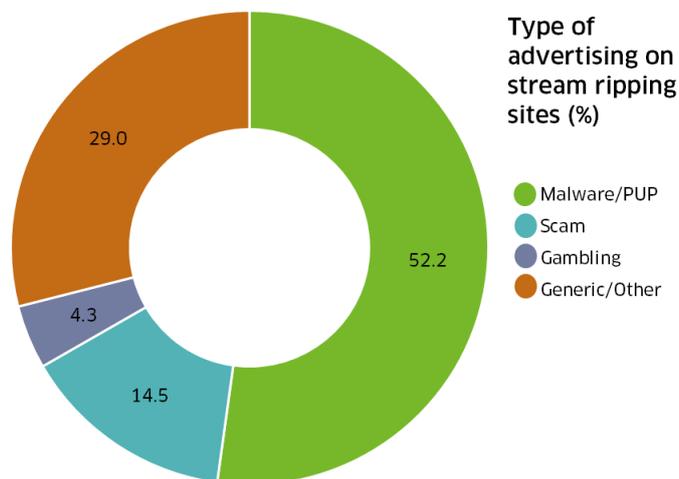
Type of advertising on stream-ripping services

The pie chart displays the types of advertising served when accessing a sample of the most popular **stream-ripping services** in the UK. To quantify the links and adverts present on **stream-ripping services**, all advertising has been assigned to one of the following four categories: malware/**PUPs**, scams, gambling links and generic/other advertisements.

Malware/**PUP** links were found to be the most prominent type of advertising served in the sample used, accounting for 52.2% of advertising delivered. These adverts are typically presented as necessary updates which must be installed to improve/repair/update a device in some way. An example of this has been included in *Appendix C: Malware on stream-ripping services*.

The second most common type was generic/other advertising at 29% - it is likely that the companies discovered to be advertising on such sites (some of which were well known brands) are unaware that they are being associated with pirated content alongside other potentially harmful advertisements.

Scam advertisements are relatively common on **stream-ripping services** and found to be responsible for 14.5% of advertising.



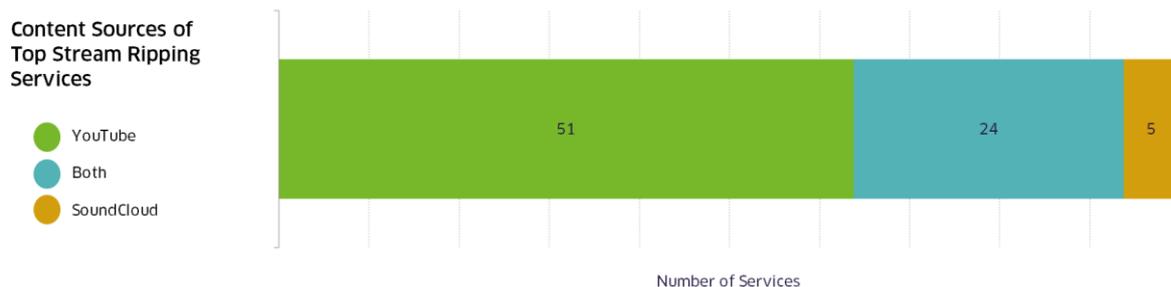
Licensed services abused through stream-ripping services

YouTube is the most abused licensed service by the sites which make up the stream-ripping landscape. This may be unsurprising given that YouTube is within the top 5 most popular sites in the world and has billions of visitors globally every month.

Abuse of this service means that the video stream is typically converted into an audio file and downloaded onto the user's device. As noted in Part One of this report, *youtube-mp3.org*, is a **stream-ripping site** entirely dedicated to ripping content from YouTube and is the most popular **stream-ripping service** in the UK. Most **stream-ripping apps** and **stream-ripping plug-ins** described above had YouTube as their primary source of content.

The following graph displays the service used as a content source for 80 of the most popular **stream-ripping sites**.¹⁰

¹⁰ Only 20 of the 40 download sites have been used here, reducing the sample to 80 sites.



YouTube ripping is available on 75 of the 80 services surveyed, and on 51 specific YouTube only platforms. SoundCloud is the second most affected licensed service, with many sites providing YouTube ripping services also able to download audio streams from SoundCloud. However, only 5 of the total 80 sites included in this sample used SoundCloud as their exclusive content source (2 **stream-ripping plug-ins**, 2 **stream-ripping sites** and 1 **download site**).

It is important to mention that whilst not as popular as the above services, there are options for those seeking to rip content from other licensed services. Stream-ripping of the music streaming services Tidal and Spotify has been observed. Similar **stream-ripping services** can also be found for Deezer, with *Deezerloader* and *MP3FY* both providing users with unauthorised downloads from the legitimate streaming service.

Server locations and hosting providers of stream-ripping services

Over half of the sites surveyed (36/60) were found to have their server(s) located in the USA. The location of servers is misleading in this case however, as 32 of these 36 sites use the popular content delivery network (CDN) CloudFlare. Another 8 of the sites were found to be using another popular CDN, OVH, bringing the total sites using either of these providers to an even more significant 40/60.

Content delivery network (CDN) services have risen in popularity over recent years. The most important aspects of CDNs is that they work to distribute load across several hosts, rather than one centralised server. There is a myriad of benefits which arise from this capability, including lower hosting costs, increased security against malicious attacks and increased performance and reliability.

However, due to the way in which CDNs work, the technology has brought with it concerns of protecting illegal websites by masking their true hosting company's location. This makes it difficult to pinpoint any identification details for who is running the sites, and where they are situated. The obfuscation of a site's real hosting location has the potential to increase the difficulty of DMCA notifications and any other complaints from copyright holders reaching a site's real host.

CloudFlare is one of the most popular CDN providers in use, with an alleged user base of over 2 million¹¹ sites using the service. The company's host of customers also includes some of the world's largest sites. The CDN provider recently came under fire in a Digital Citizens Alliance report (2016) for allegedly protecting piracy sites.¹²

¹¹ <https://www.cloudflare.com/customers/>

¹² <https://media.gractions.com/314A5A5A9ABBBC5E3BD824CF47C46EF4B9D3A76/0057c1cf-28f6-406d-9cab-03ad60fb50e4.pdf>

Conclusion

Data considered in this report shows that stream-ripping is not a new phenomenon, it has actually been a popular route to music content in the UK for several years. The difference in usage of the generic content sites and music specific content top site lists demonstrates that stream-ripping is an issue affecting the music industry and that it has a dominant position within the music piracy landscape. Based upon the usage figures explored in this report, **stream-ripping services** are held responsible for a major proportion of overall music piracy levels occurring in the UK now and likely the foreseeable future.

It will be important to monitor the evolution of **stream-ripping services** and the way in which they are used. A key challenge in the future is likely to be the usage of **APIs** to provide stream-ripping functionality. Whilst beyond the scope of this report, we are aware that several sites can use the same **API**, which means that someone setting up a new **stream-ripping site** can use this **API** without needing to develop their own. The challenge will be to identify these **APIs** and find ways in which to disable them, thereby preventing their use by multiple sites.

A further future issue is cloud storage. Early signs of links to cloud storage services have been observed which may pose additional challenges in the future. The revenue streams for these services should also be watched closely, to see if they evolve their business models into paid-for services that give users access to higher quality conversions or other benefits.

Appendix A: Methodology

Selection of stream-ripping services

INCOPRO tracks over 17,000 sites, with many of the popular **stream-ripping services** already included in its Identify database before data collection for the report began. To provide the most complete picture of stream-ripping possible however, open source research was used to find and add additional **stream-ripping services** to the database. All sites and services were categorised as belonging to one of the following five major categories: **stream-ripping services**, **BitTorrent**, **cyberlocker host site**, **cyberlocker link site** and **proxy/other**. A further five sub-categories relating to **stream-ripping services** were identified and considered as follows: **stream-ripping app**, **download site**, **stream-ripping site**, **stream-ripping plug-in** and **stream-ripping software**.

To produce a list of the most popular ‘top sites’ all sites were ordered by their Alexa estimated UK usage. Alexa estimated usage (full Alexa estimated usage metric methodology below) was used in this report to analyse any potential shifts and trends in the usage of music piracy sites in the UK over time. The starting point for Alexa usage considered in this report is January 2014, with the end data point being September 2016. All sites being tracked by INCOPRO are categorised in several ways according to how content is made available on them and the type of content being made available. This report focuses upon the piracy of music content, therefore only sites which include music content were used in the dataset.

In Part One of this report several data sets were created in this way – the top 50 piracy sites which include music content, the top 50 piracy sites which contain only music content, the top 250 piracy sites which include music content and the top 20 **stream-ripping services**. The technical composition in Part Two focuses on the top 20 **stream-ripping services** looking at the 10 most popular based upon Alexa estimated UK usage. Where site usage was not indicative of popularity, such as for **stream-ripping apps** and **stream-ripping plug-ins**, download figures were used to distinguish the most popular **stream-ripping services** in Part One.

The dataset used in Part Three of the report is a selection of the most popular service from each of the five stream-ripping sub-categories. The top services were chosen upon validation of a stream-ripping functionality targeted at legitimate streams and owing to their popularity or usage. Alexa estimated usage was used to identify the most popular sites, and where usage was not relevant (i.e. for **stream-ripping apps** and **plug-ins**) download figures were considered. The top 40 were used for **download sites** and the top 20 were used for **stream-ripping sites** and **stream-ripping plug-ins**. Where it was not possible to provide at least a top 20, a top 10 was used for **stream-ripping software** and **stream-ripping apps**. This selection of the most popular **stream-ripping services** comprises a sample of 100 services.

Metric collection and analysis

Research into the technical composition of the top 10 most popular **stream-ripping services** (based upon their UK Alexa estimated usage) in Part Two was conducted through accessing each service and investigating several technical infrastructure and functionality elements. This included how each service obtained content, the file types which were made available, the audio quality available, how content was delivered to users and whether an **API** or any type of facilitator was being used by the service.

Traffic source data made available by SimilarWeb was used in the analysis of the entry points to **stream-ripping services**. Data was available for **download sites** (40), **stream-ripping sites** (20) and **stream-ripping software** (10) - but not for **stream-ripping apps** or **stream-ripping plug-ins**. The origin of traffic data provides statistics for the proportion of traffic to sites coming from direct access, mail, referrals, social networks and search engines. This was analysed to comment on how traffic is being driven to **stream-ripping services** by their sub-categories. SimilarWeb also provides keyword data, this was considered for the top 10 highest usage **stream-**

ripping services (based upon UK Alexa estimated usage). The top 5 keywords for each site was provided from SimilarWeb, amounting to a total of 50 keywords which were analysed.

Research into the funding models of top **stream-ripping services** considered **stream-ripping software** (10), **stream-ripping sites** (20) and **download sites** (40). Funding for each site was categorised as one of the following four revenue stream options: advertising, payments, both advertising and payments, or no revenue stream where none was found. Where advertising was found on a site (on **download sites** and **stream-ripping sites**) the type of advertising was recorded as being malware/PUP, scam, or gambling, with all other advertising categorised as generic/other ads.

The section covering the licensed services abused through stream-ripping grouped **stream-ripping services** in terms of their content source: YouTube, SoundCloud or both. A total of 80 services were surveyed in this way (20 **download sites**, 20 **stream-ripping sites**, 20 **stream-ripping plug-ins**, 10 **stream-ripping apps** and 10 **stream-ripping software**). Analysis into the server locations of **stream-ripping services** and their hosting providers looked at 60 services, comprised from 40 **download sites** and 20 **stream-ripping sites**.

Alexa estimated usage methodology

INCOPRO chose Alexa as its first provider of traffic metrics and is working to integrate other data sources in the future. Many people have misconceptions regarding the data provided by Alexa, possibly due to several changes in methodology throughout their history and being slightly opaque about the detail of their data collection.

Prior to 2008, Alexa traffic estimates were based solely on their browser toolbar, which users had to manually install on their computer. In 2008 Alexa announced that they were no longer relying solely on the toolbar data, and instead pulled in data from a variety of sources, including buying data from ISPs. Alexa's methodology has changed again over the past few years, which appears to coincide with Alexa launching their direct site measurement program (Alexa Certified Metrics). Alexa has removed all text from their information pages regarding buying data from ISPs/collecting from a variety of sources, and now state the following (paraphrased):

- Traffic estimates are based on data from their global traffic panel, a sample of all internet users. The panel consists of millions of users using toolbars created by over 25,000 different publishers, including Alexa and Amazon.
- Some sites are directly measured by Alexa – site operators can sign up to Alexa's certified metrics program.
- Traffic Rank is a measurement of traffic to a website, relative to all other sites on the web over the past 3 months (a rolling 3-month period updated daily) and calculated using a combination of the estimated average daily unique visitors to the site and estimated number of page views over the past 3 months.
- Alexa corrects for biases in the demographic distribution of site visitors, they correct for potential biases in data collected from the various browser extensions, to better represent the type of visitors who might not be in their measurement panel. That being said, biases still exist.
- Due to the concentration of visitors being on the most popular sites, it is difficult to accurately determine the rank of sites with fewer than 1000 monthly visitors. Therefore, traffic rankings of 100,000 and above should be considered rough estimates. The closer a site gets to number 1, the more accurate its traffic ranking becomes.

Alexa's collection methods and traffic data were presented and explained in court last year by INCOPRO's Director of Technology, Bret Boivin. This evidence was accepted by the judge and formed an important part of the successful case against the defendant.

As there are several data providers that offer usage numbers for sites, and each provider applies a different methodology and draws data from different sources, INCOPRO has chosen to refer to the usage metric as an overall 'Alexa usage estimate'. This is to avoid

inconsistencies with other data sources, and because the focus of this report is concerned with the impact of enforcement as opposed to the number of users for particular sites.

To determine this usage metric, we translate the Alexa reach, which is expressed as number of users per million, for each site and user percentages into estimates of the estimated usage of a website. To do this, the global internet population has been obtained from the latest ITU Facts and Figures (published February 2013). Alexa reach data is tracked automatically by our system, along with several other key metrics. For this calculation, the 3-month reach data is used with the ITU figure to produce the usage metric.

Alexa also makes data available for territories individually where the website has enough traffic data in that country. This is expressed as a percentage of all users visiting the site. This percentage figure is used in conjunction with the above reach calculation to get the Alexa estimated usage metric for the site in each territory. We take the above calculations on a day-by-day basis and then calculate the median value for the month for each site, for both the global and country calculations. Given the fluctuations in numbers that can occur as a site decreases in popularity, this is the best way to remove any dramatic increases or decreases.

This Alexa usage estimate is used to show trends in relation to specific sites. Sites relevant to all aspects of the piracy landscape, from legitimate services to proxies used to circumvent ISP blocking measures are dynamically tracked by INCOPRO. We can also confidently assess the impact on other sites that are in the same type of “piracy market” and that might be expected to benefit from blocking applied to other sites. Our confidence on this stems from the fact that the INCOPRO system has tracked blocked sites and the key other piracy sites for a substantial period and has also tracked all known proxies for such sites. This tracking has had to be meticulous because the tracking is then used to notify ISPs of site and proxy domains to be blocked. More data sources are being identified and included in INCOPRO’s Identify database in the coming months, which will increase the data points available for comparison.

As of November 2015, INCOPRO has been able to track all live domains relating to a specific website, rather than just the main site. As a result, the usage for any alternate domains being used have been included within the total usage data for this month.

Appendix B: Top 50 music content sites

Sites Containing Music

vodlocker.com
unblocked.live
youtube-mp3.org
thevideo.me
kat.cr
mega.nz
thepiratebay.org
pirateproxy.red
zippyshare.com
torrentz.eu
openload.co
uploaded.net
proxybay.tv
rapidgator.net
rutracker.org
extratorrent.cc
ddltown.com
banashare.com
rarbg.to
keep2s.cc
promptfile.com
nitroflare.com
turbobit.net
chomikuj.pl
itorrents.org
ukpirate.org
dfiles.eu
myvidster.com
usenet.nl
filelist.ro
1337x.to
iptorrents.com
ncore.cc
4shared.com
uloz.to
sendspace.com
depositfiles.com
kat.al
linkomanija.net
rlsbb.com
userscloud.com
arenabg.ch
sceper.ws
torrentproject.se
warez-bb.org
limetorrents.cc
purplinx.org
1fichier.com
isohunt.to
filefactory.com

Music Only Sites

youtube-mp3.org
purplinx.org
freemake.com
mp3juices.cc
junglesvibe20.net
tradownload.co
vidtomp3.com
tekstowo.pl
redmp3.su
flvto.biz
israbox.co
youtube2mp3.cc
youtubeinmp3.com
mp3fly.in
funkysouls.com
emp3z.com
viperial2.com
soundpark.su
what.cd
newalbumreleases.net
k2nblog.com
muzofon.com
yourmusics.me
zaycev.net
ivoox.com
mp3million.com
mp3take.biz
audiomack.com
songx.pk
mp3freex.co
dimeadozen.org
hunt4tunes.com
loudtronix.co
teledyski.info
freeallmusic.ltd
audiocastle.biz
tudoparadownloads.com
mp3monkey.net
albumkings.com
youtube-downloader-mp3.com
my-free-mp3.org
tracker.beathau5.com
mp3pn.biz
mixtapetorrent.com
mp3li2.com
get-tune.cc
mp3.skull.to
mediaboom.org
psychocydd.co.uk
vubey.yt

Appendix C: Malware on stream-ripping services

Malware/PUP links account for the majority (52.2%) of advertising delivered to users of **stream-ripping sites**. It is therefore likely that these malicious adverts are responsible for a considerable proportion of the funding to these **stream-ripping services**.

On the homepage of vidtomp3.com, one of the UK's most popular **stream-ripping sites**, the advertising banner provided a link to download the known **PUP** PC Speedup Pro. The installation .exe was scanned with virustotal.com, an online virus and malware scanning service, where 8 of the antivirus solutions used by the service found the .exe to be potentially unsafe.



Antivirus	Result	Update
AVG	Optimizer.39A	20161114
AVware	Trojan.Win32.Generic!BT	20161114
AegisLab	Optimizer.Genic	20161114
Bkav	W32.HfsAdware.51DC	20161112
DrWeb	Program.Unwanted.1650	20161114
ESET-NOD32	a variant of MSIL/AdvancedPcCare.C potentially unwanted	20161114
Malwarebytes	PUP.Optional.AdvancedSystemCare	20161114
VIPRE	Trojan.Win32.Generic!BT	20161114

Appendix D: Top stream-ripping services by sub-category

The top **stream-ripping services** considered in this report are representative of the most popular services in use at the time of carrying out this research, in November 2016. It is important to note that sites and services are constantly changing in several ways; examples of this include re-directing to different domains, changing their operating models and going offline or being taken down.

Category	Host/Name
Stream-ripping App	<i>Best Downloader for YouTube</i>
Stream-ripping App	<i>DenTex YouTube Downloader</i>
Stream-ripping App	<i>Peggo - YouTube to MP3 Converter</i>
Stream-ripping App	<i>Pocket Tube</i>
Stream-ripping App	<i>Shark YouTube Downloader</i>
Stream-ripping App	<i>SnapTube Video and Music Downloader</i>
Stream-ripping App	<i>Tubemate</i>
Stream-ripping App	<i>VidMate</i>
Stream-ripping App	<i>YouTube Downloader</i>
Stream-ripping App	<i>Youtube MP3 Music Downloader</i>
Download Site	<i>4sharedmp3.xyz</i>
Download Site	<i>abmp3.me</i>
Download Site	<i>aiomp3.com</i>
Download Site	<i>audio.naij.com</i>
Download Site	<i>audiocastle.biz</i>
Download Site	<i>audiopoisk.me</i>
Download Site	<i>comtunes.com</i>
Download Site	<i>emp3z.com</i>
Download Site	<i>emp4.link</i>
Download Site	<i>free-mp3-songs.com</i>
Download Site	<i>get-tune.cc</i>
Download Site	<i>loudtronix.co</i>
Download Site	<i>lyricmp3skull.co</i>
Download Site	<i>mediarockz.info</i>
Download Site	<i>mp3bit.net</i>
Download Site	<i>mp3downloadonline.com</i>
Download Site	<i>mp3goo.com</i>
Download Site	<i>mp3juices.cc</i>
Download Site	<i>mp3li2.com</i>
Download Site	<i>mp3million.com</i>
Download Site	<i>mp3monkey.net</i>
Download Site	<i>mp3pn.biz</i>

Category	Host/Name
Download Site	<i>mp3shared.com</i>
Download Site	<i>mp3songx.com</i>
Download Site	<i>mp3take.biz</i>
Download Site	<i>mp3to.co.in</i>
Download Site	<i>mp3va.com</i>
Download Site	<i>mp3wix.com</i>
Download Site	<i>muzofon.com</i>
Download Site	<i>my-free-mp3.org</i>
Download Site	<i>onemp3.co</i>
Download Site	<i>oonly.com</i>
Download Site	<i>playtopmusic.com</i>
Download Site	<i>redmp3.su</i>
Download Site	<i>songmirror.top</i>
Download Site	<i>telecharger-mp3-gratuite.net</i>
Download Site	<i>tubidydb.com</i>
Download Site	<i>wanmp3.com</i>
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Stream-ripping Site	<i>clipconverter.cc</i>
Stream-ripping Site	<i>convert2mp3.cc</i>
Stream-ripping Site	<i>convert2mp3.net</i>
Stream-ripping Site	<i>flv2mp3.org</i>
Stream-ripping Site	<i>fullrip.net</i>
Stream-ripping Site	<i>listentoyoutube.com</i>
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Stream-ripping Site	<i>mp3fly.in</i>
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Stream-ripping Site	<i>tradownload.com</i>
Stream-ripping Site	<i>videograbby.com</i>
Stream-ripping Site	<i>vubey.yt</i>
Stream-ripping Site	<i>youtube2mp3.cc</i>
Stream-ripping Site	<i>youtubeconverter.me</i>
Stream-ripping Site	<i>youtubeinmp3.com</i>

Category	Host/Name
Stream-ripping Site	<i>youtube-mp3.org</i>
Stream-ripping Site	<i>yt-mp3.com</i>
Stream-ripping Plug-in	<i>1 Click Youtube Video Download</i>
Stream-ripping Plug-in	<i>Download Flash and Video</i>
Stream-ripping Plug-in	<i>Download Youtube video as MP4</i>
Stream-ripping Plug-in	<i>Easy Youtube Video Downloader For Opera</i>
Stream-ripping Plug-in	<i>Free YouTube MP3 Downloader</i>
Stream-ripping Plug-in	<i>FVD Video Downloader</i>
Stream-ripping Plug-in	<i>GetThemAll Video Downloader</i>
Stream-ripping Plug-in	<i>MP4 Downloader</i>
Stream-ripping Plug-in	<i>SaveFrom.net helper</i>
Stream-ripping Plug-in	<i>Skyload</i>
Stream-ripping Plug-in	<i>SoundCloud Downloader</i>
Stream-ripping Plug-in	<i>SoundCloud Downloader Free</i>
Stream-ripping Plug-in	<i>Trevx Music downloader</i>
Stream-ripping Plug-in	<i>Video Converter</i>
Stream-ripping Plug-in	<i>Youtube Downloader</i>
Stream-ripping Plug-in	<i>YouTube MP3</i>
Stream-ripping Plug-in	<i>Youtube MP3 downloader</i>
Stream-ripping Plug-in	<i>Youtube To MP3</i>
Stream-ripping Plug-in	<i>Youtube to mp3 converter</i>
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Stream-ripping Software	<i>iSkysoft</i>
Stream-ripping Software	<i>KeepVid</i>
Stream-ripping Software	<i>SaveFrom.net</i>
Stream-ripping Software	<i>SnapFiles</i>
Stream-ripping Software	<i>VidtoMp3</i>

